

**BEFORE THE
PUBLIC SERVICE COMMISSION
OF SOUTH CAROLINA**

DOCKET NO. 2011-47-WS

In the Matter of:

**Application of Carolina Water Service, Inc. for)
adjustment of Rates and Charges and Modification)
of Certain Terms and Conditions for the Provision)
of Water and Sewer Service)**

**Exhibit
to Accompany the
Prepared Direct Testimony
of**

**Pauline M. Ahern, CRRA
Principal
AUS Consultants**

**On Behalf of the

Carolina Water Service, Inc.**

August 3, 2011

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to the Financial Supporting Exhibit
of Pauline M. Ahern, CRRA

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Carolina Water Service, Inc.
Summary of Cost of Capital and Fair Rate of Return
Based upon the Capital Structure of Utilities, Inc. at December 31, 2010

<u>Type of Capital</u>	<u>Ratios (1)</u>	<u>Cost Rate</u>	<u>Weighted Cost Rate</u>
Long-Term Debt	50.11%	6.60% (1)	3.31%
Common Equity	<u>49.89%</u>	10.80% - 11.40% (2)	<u>5.39% - 5.69%</u>
Total	<u>100.00%</u>		<u>8.70% 9.00%</u>

Notes:

(1) Company-provided.

(2) Based upon informed judgment from the entire study, the principal results of which are summarized on page 2.

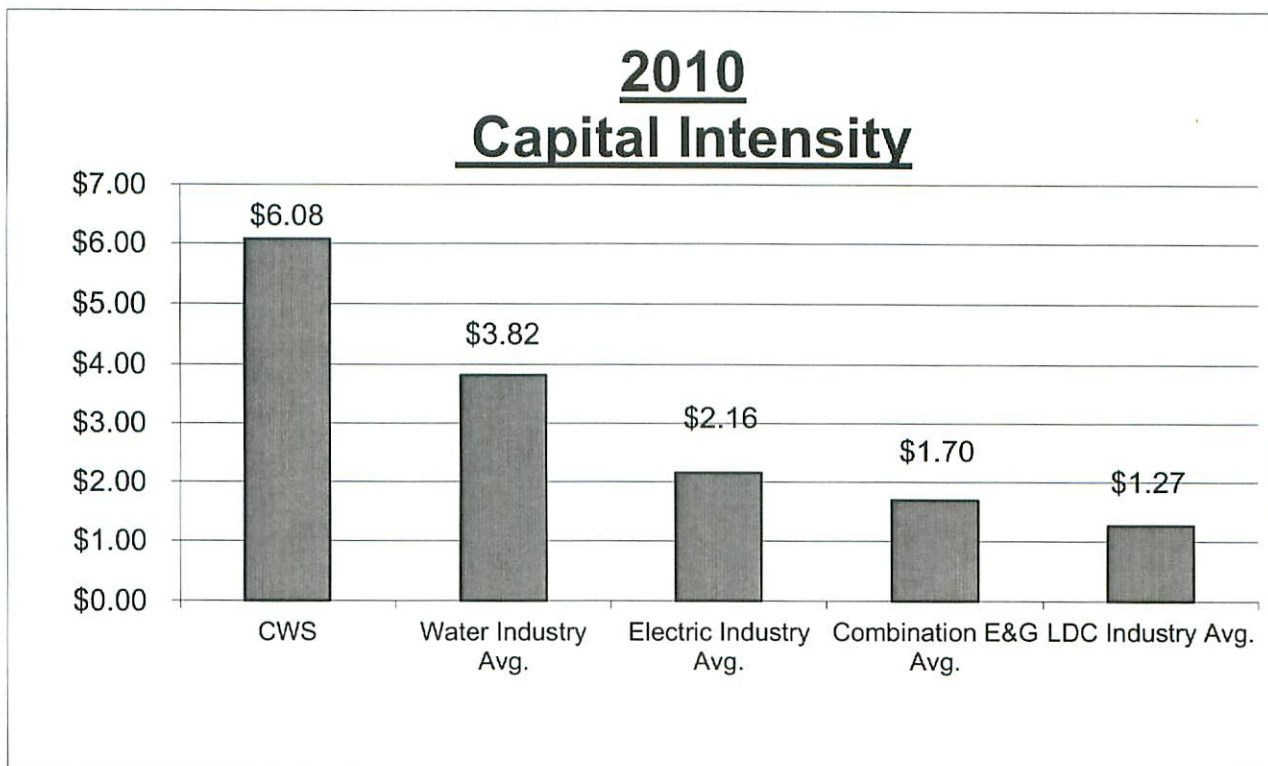
Carolina Water Service, Inc.
Brief Summary of Common Equity Cost Rate

<u>No.</u>	<u>Principal Methods</u>	<u>Proxy Group of Nine Water Companies</u>	
1.	Discounted Cash Flow Model (DCF) (1)	9.54%	
2.	Risk Premium Model (RPM) (2)	10.33%	
3.	Capital Asset Pricing Model (CAPM) (3)	10.42%	
4.	Market Models Applied to Comparable Risk, Non-Price Regulated Companies (4)	13.45%	
5.	Indicated Common Equity Cost Rate before Adjustment for Business Risks	10.40%	11.00%
6.	Financial Risk Adjustment (5)	-0.08%	-0.08%
7.	Business Risk Adjustment (6)	<u>0.50%</u>	<u>0.50%</u>
8.	Indicated Common Equity Cost Rate	<u>10.82%</u>	<u>11.42%</u>
9.	Recommended Common Equity Cost Rate	<u>10.80%</u>	<u>11.40%</u>

- Notes:
- (1) From Schedule PMA-6.
 - (2) From page 1 of Schedule PMA-8.
 - (3) From page 1 of Schedule PMA-10.
 - (4) From page 2 of Schedule PMA-11.
 - (5) Financial risk adjustment to reflect the financial risk of the capital structure employed by Carolina Water Service, Inc. for ratemaking purposes relative to the proxy group as detailed in Ms. Ahern's accompanying direct testimony.
 - (6) Business risk adjustment to reflect CWS's greater business risk due to its small size relative to the proxy group as detailed in Ms. Ahern's accompanying direct testimony.

Carolina Water Service, Inc.
2010 Capital Intensity of Carolina Water Service, Inc. and
AUS Utility Reports Utility Companies Industry Averages

	Average Net Plant (\$ mill)	Average Operating Revenue (\$ mill)	Capital Intensity (\$)	Capital Intensity of CWS v. Other Industries (times)
Carolina Water Service, Inc.	\$ 43.11	\$ 7.09	\$ 6.08	- -
Water Industry Average	\$ 1,841.97	\$ 482.13	\$ 3.82	159.16%
Electric Industry Average	\$ 11,841.00	\$ 5,481.47	\$ 2.16	281.48%
Combination Elec. & Gas Industry Average	\$ 10,561.90	\$ 6,210.80	\$ 1.70	357.65%
Gas Distribution Average	\$ 2,909.36	\$ 2,295.93	\$ 1.27	478.74%



Notes:

Capital Intensity is equal to Net Plant divided by Total Operating Revenue.

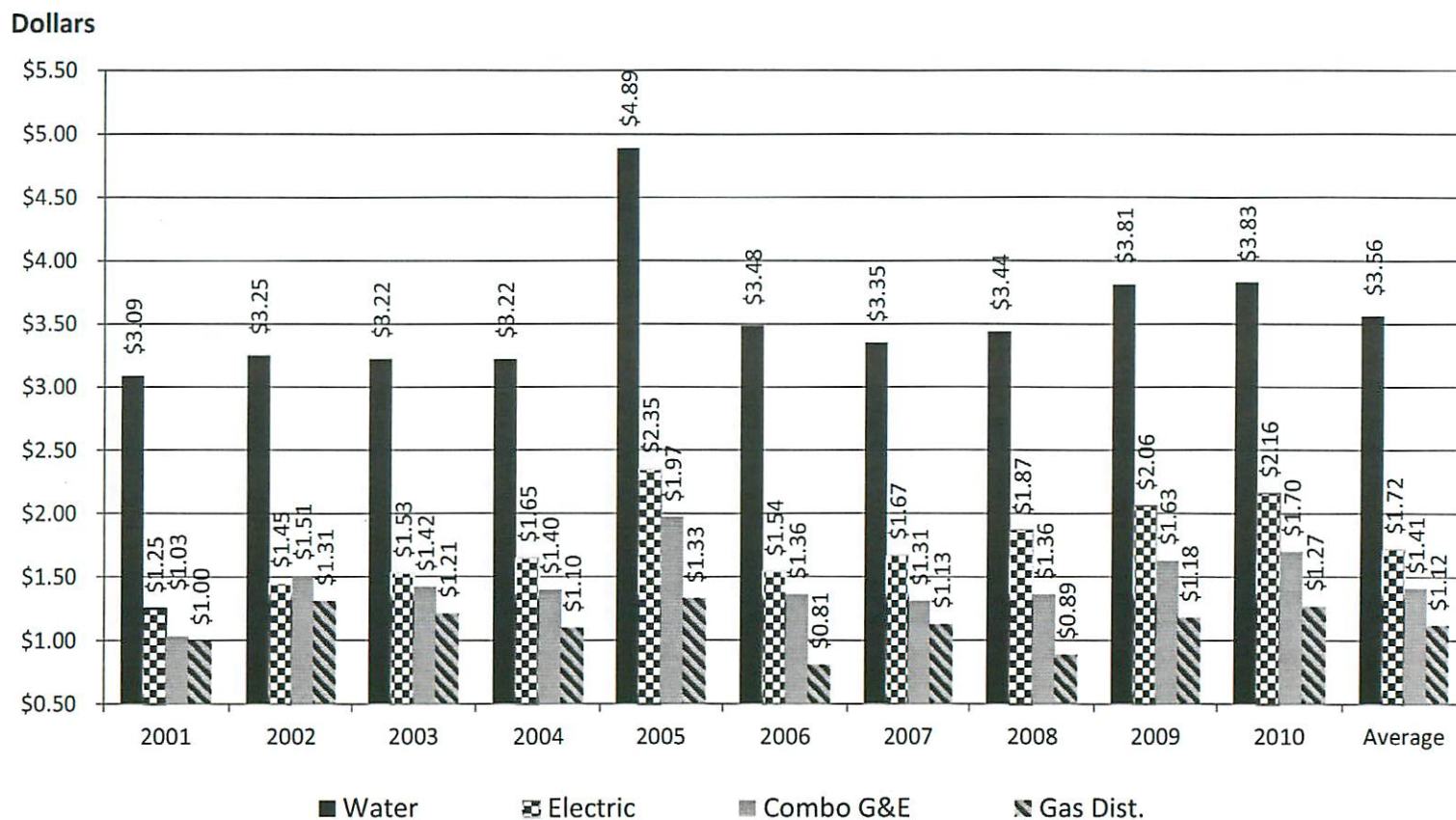
Source of Information:

EDGAR Online's I-Metrix Database
Company Annual Forms 10-K

AUS Utility Reports - May 2011
Published By AUS Consultants

Company Provided Information

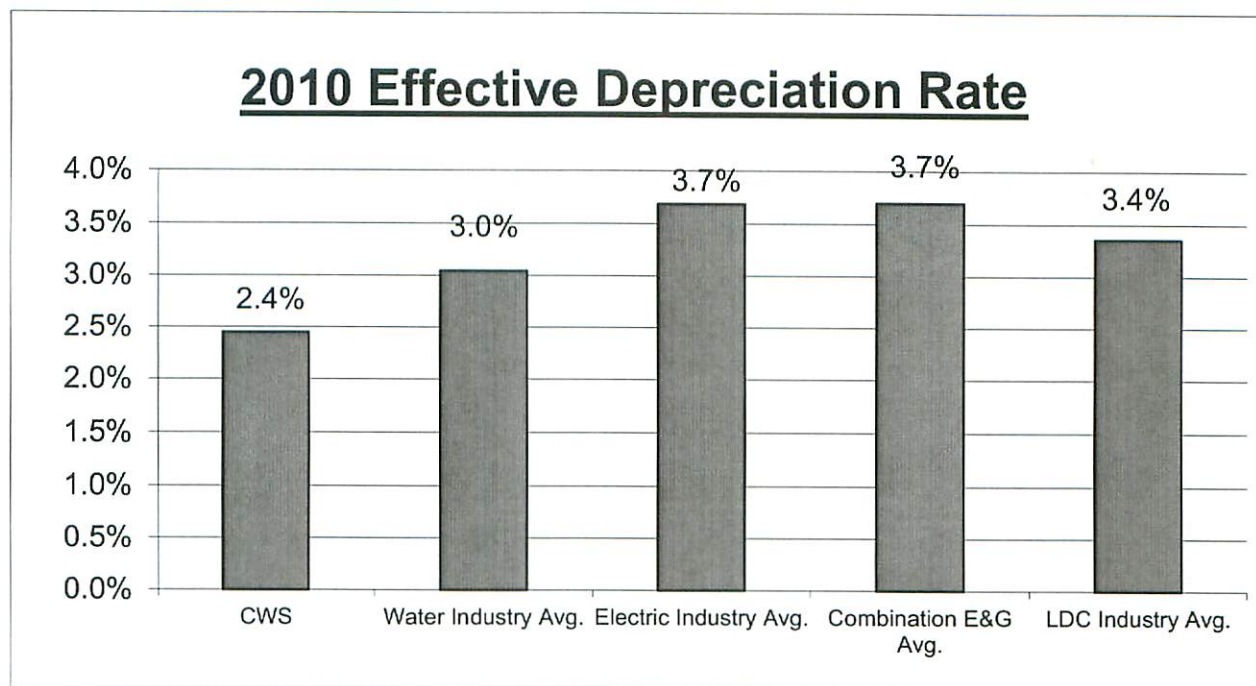
Capital Intensity of the AUS Utility Reports Companies 2001 - 2010



Source of Information: SEC Edgar I-Metrix Online Database

Carolina Water Service, Inc.
2010 Depreciation Rate of Carolina Water Service, Inc. and
AUS Utility Reports Utility Companies Industry Averages

	Depreciation Depletion & Amort. Expense (\$ mill)	Average Total Gross Plant Less CWIP (\$ mill)	Depreciation Rate (%)	Depreciation Rate of CWS v. Other Industries (times)
Carolina Water Service, Inc.	\$ 0.69	\$ 28.02	2.4%	--
Water Industry Average	\$ 61.69	\$ 2,024.85	3.0%	80.00%
Electric Industry Average	\$ 581.88	\$ 15,770.71	3.7%	64.86%
Combination Elec. & Gas Industry Average	\$ 541.78	\$ 14,632.55	3.7%	64.86%
LDC Gas Distribution Industry Average	\$ 132.79	\$ 3,952.97	3.4%	70.59%



Notes:

Effective Depreciation Rate is equal to Depreciation, Depletion and Amortization Expense divided by average beginning and ending year's Gross Plant minus Construction Work in Progress.

Source of Information:

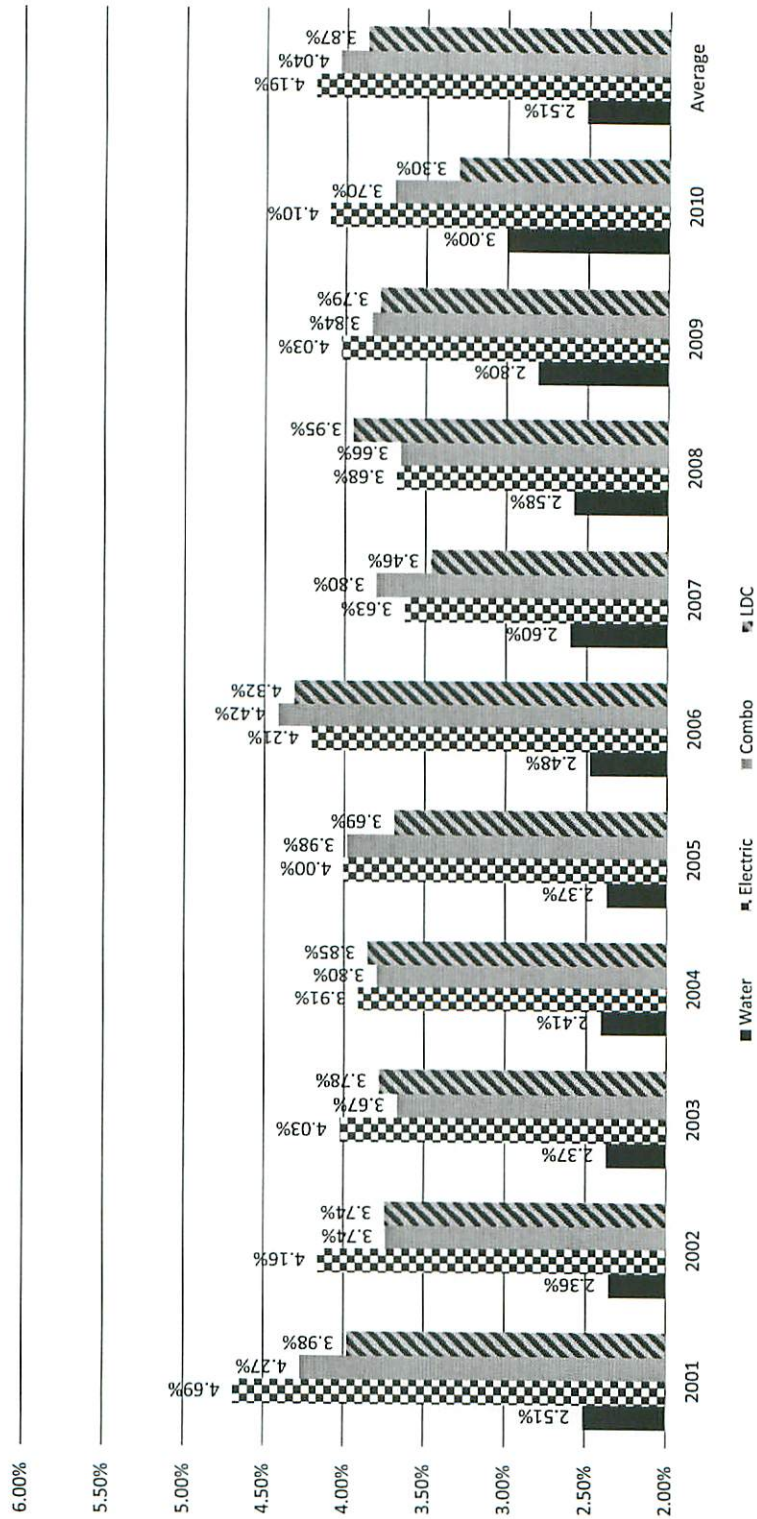
EDGAR Online's I-Matrix Database
Company Annual Forms 10-K

AUS Utility Report - May 2011

Published by AUS Consultants

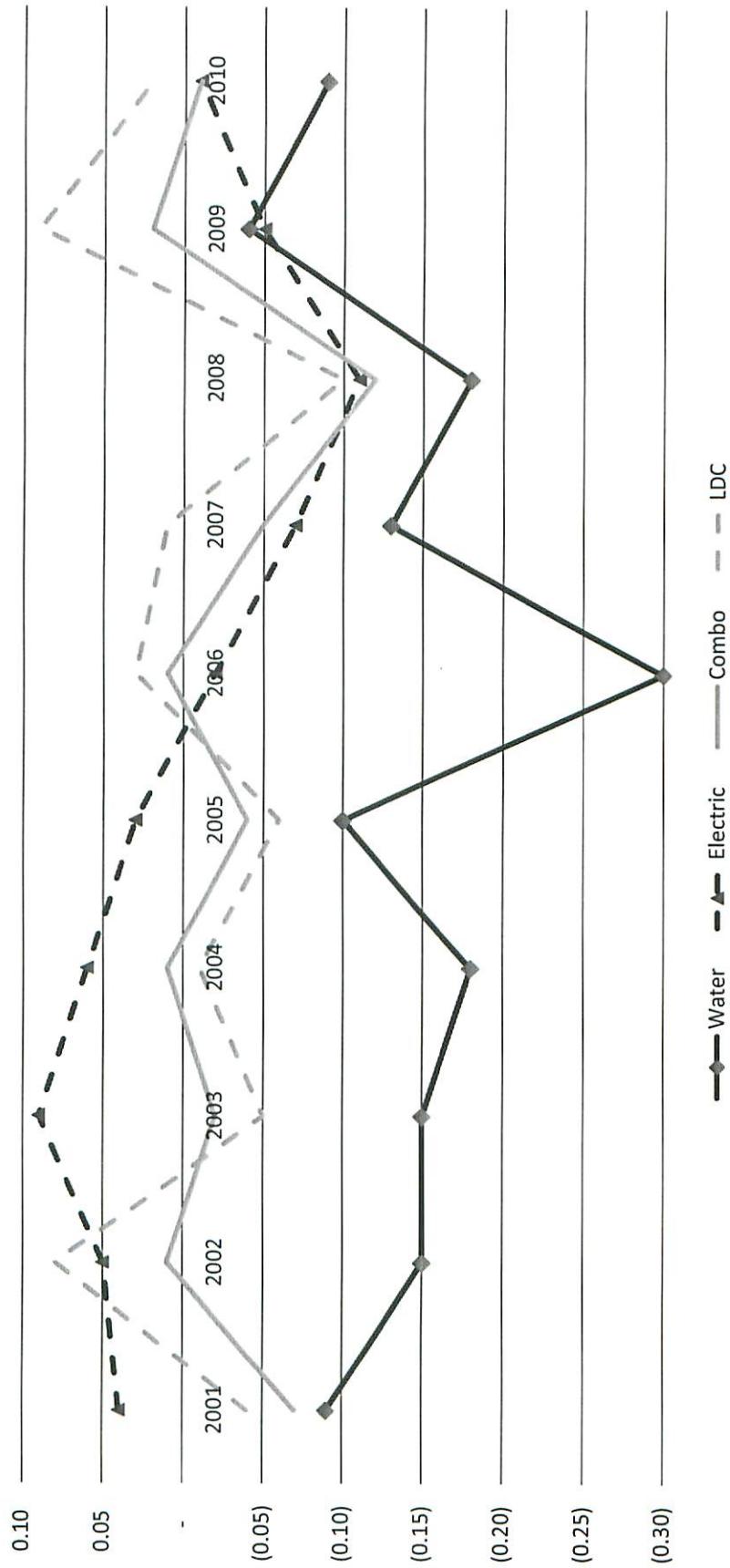
Company Provided Information

Depreciation Rates for the AUS Utility Reports Companies 2001-2010



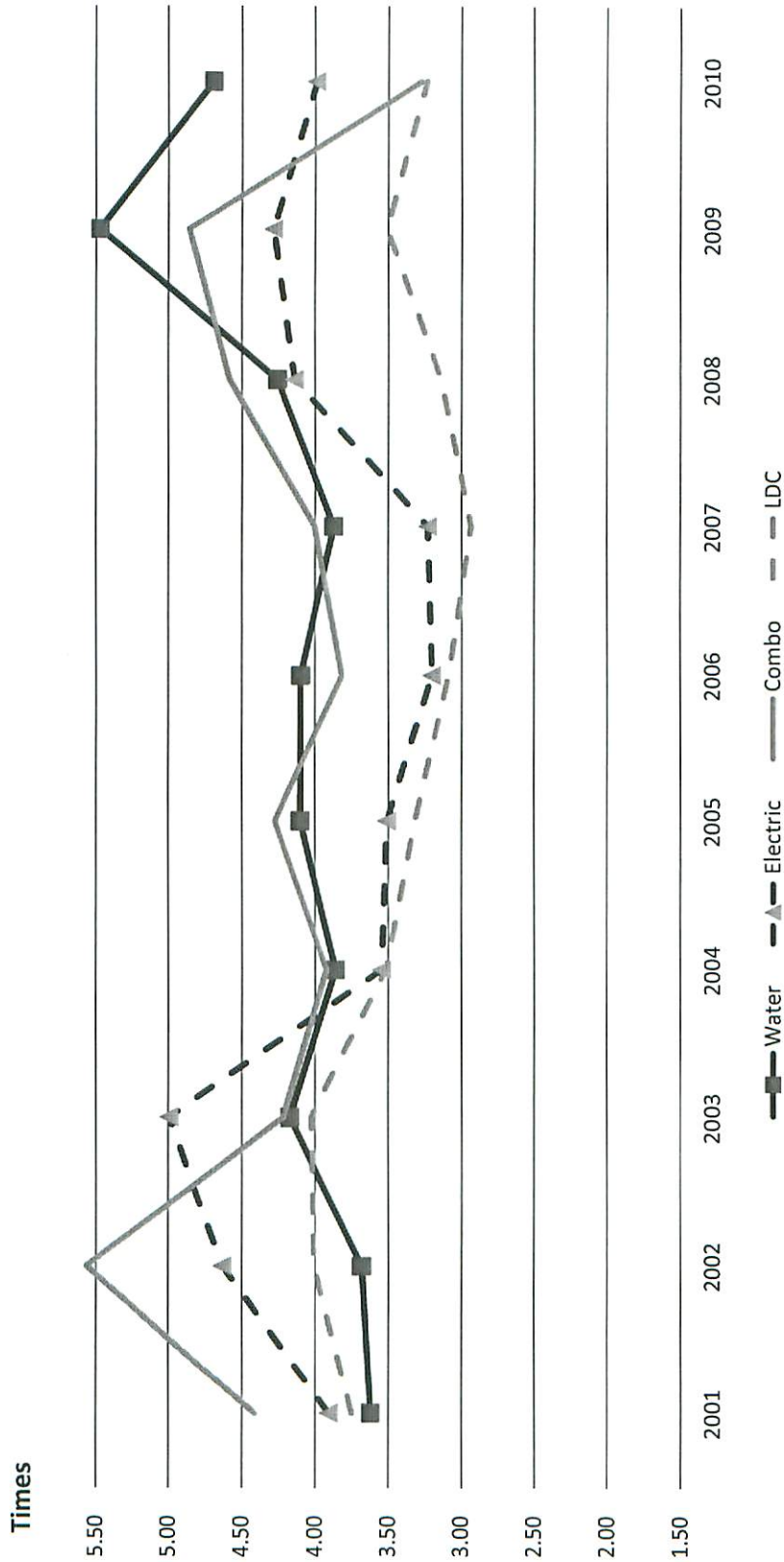
Source of Information: SEC Edgar I-Matrix Online Database

Free Cash Flow / Operating Revenues for the AUS Utility Reports Companies 2001 - 2010



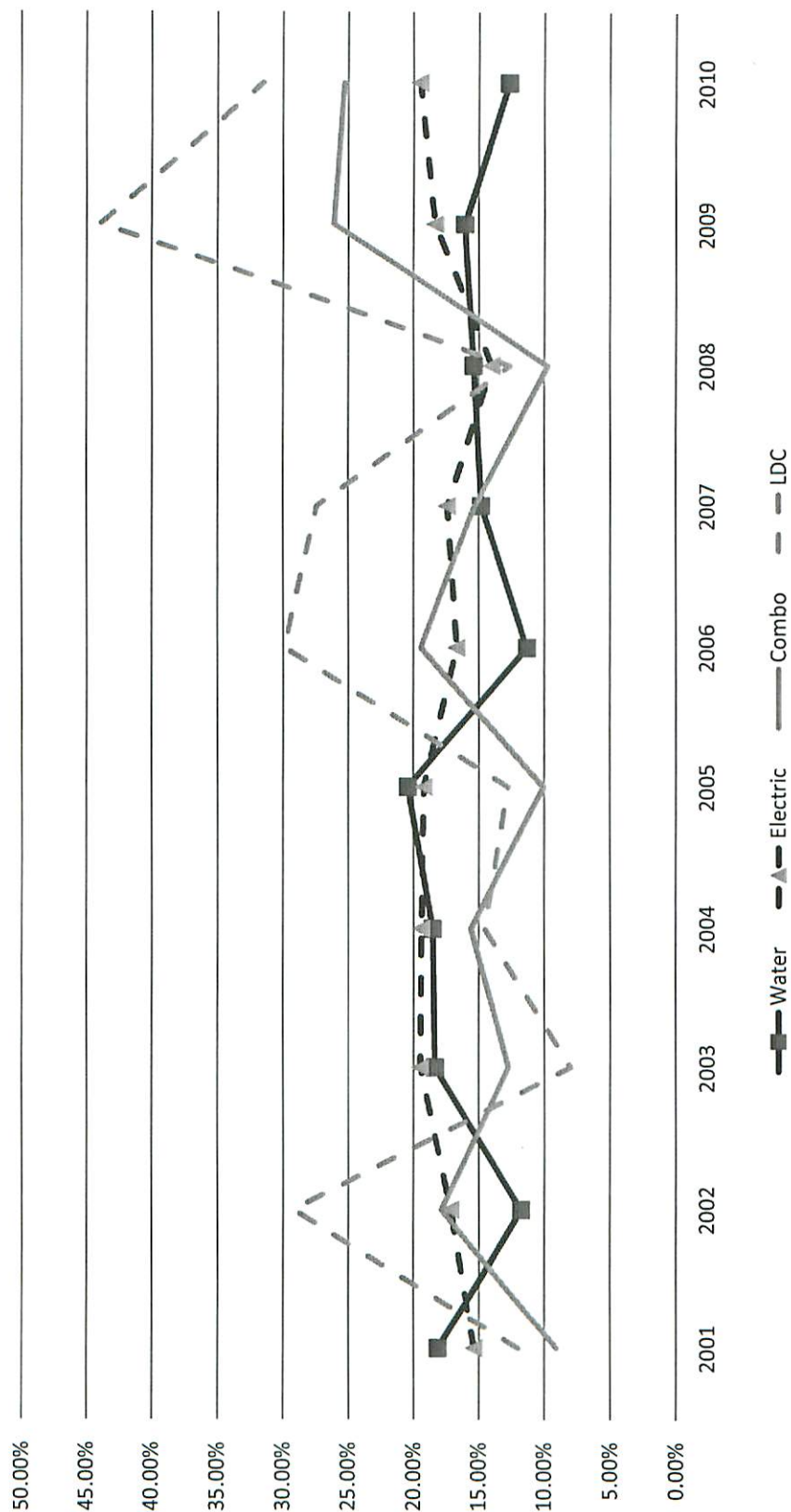
Source of Information: SEC Edgar I-Metrix Online Database

Total Debt / EBITDA for the AUS Utility Reports Companies 2001 - 2010



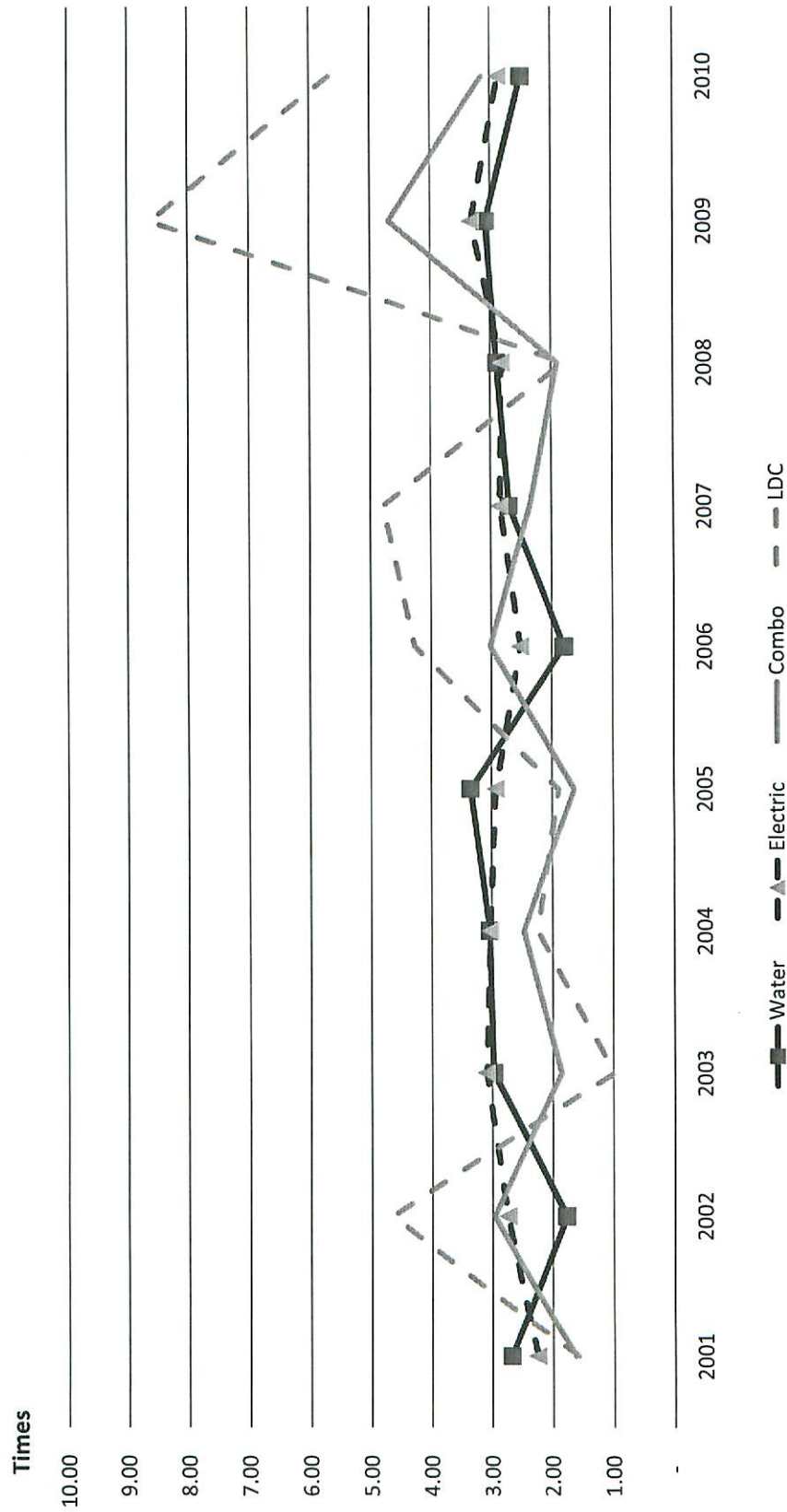
Source of Information: SEC Edgar I-Metrix Online Database

Funds From Ops / Total Debt for the AUS Utility Reports Cos. 2001- 2010



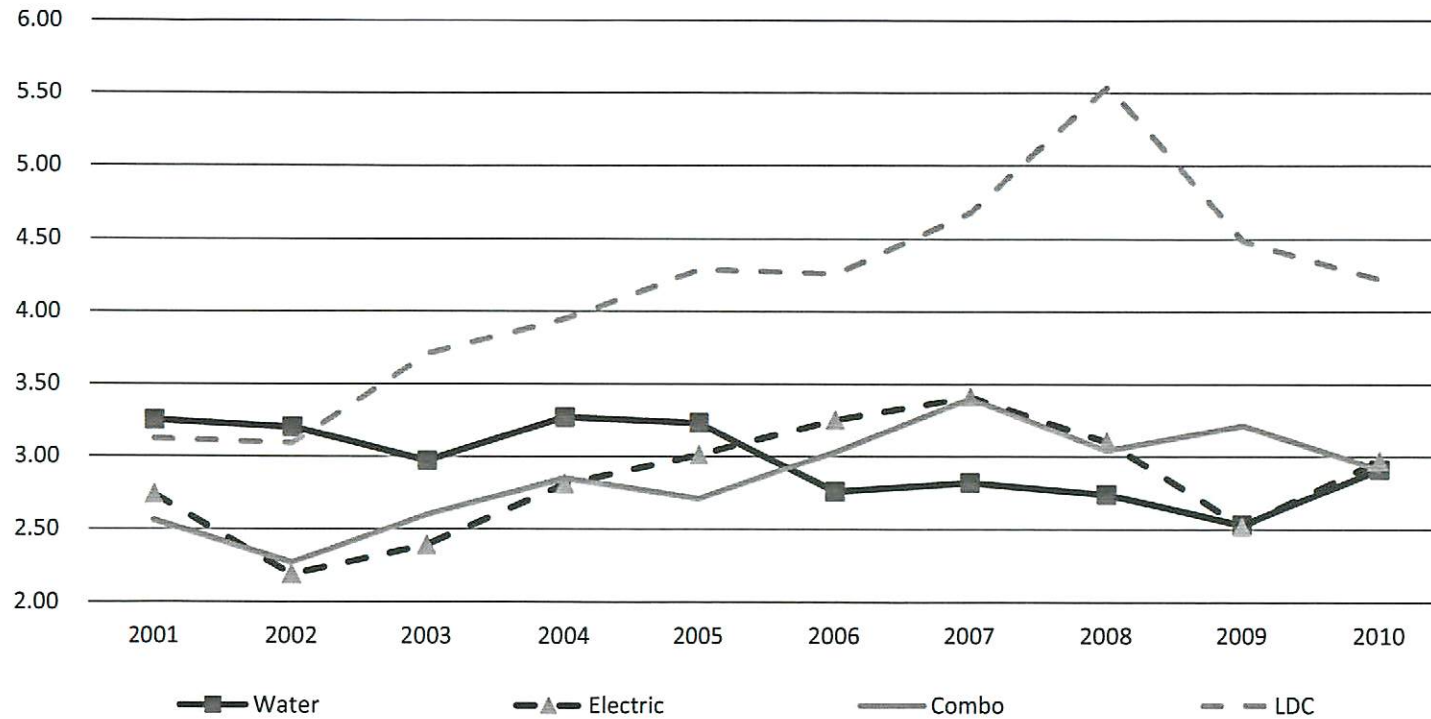
Source of Information: SEC Edgar I-Metrix Online Database

Funds From Ops / Interest Cov. for the AUS Utility Reports Cos. 2001 - 2010



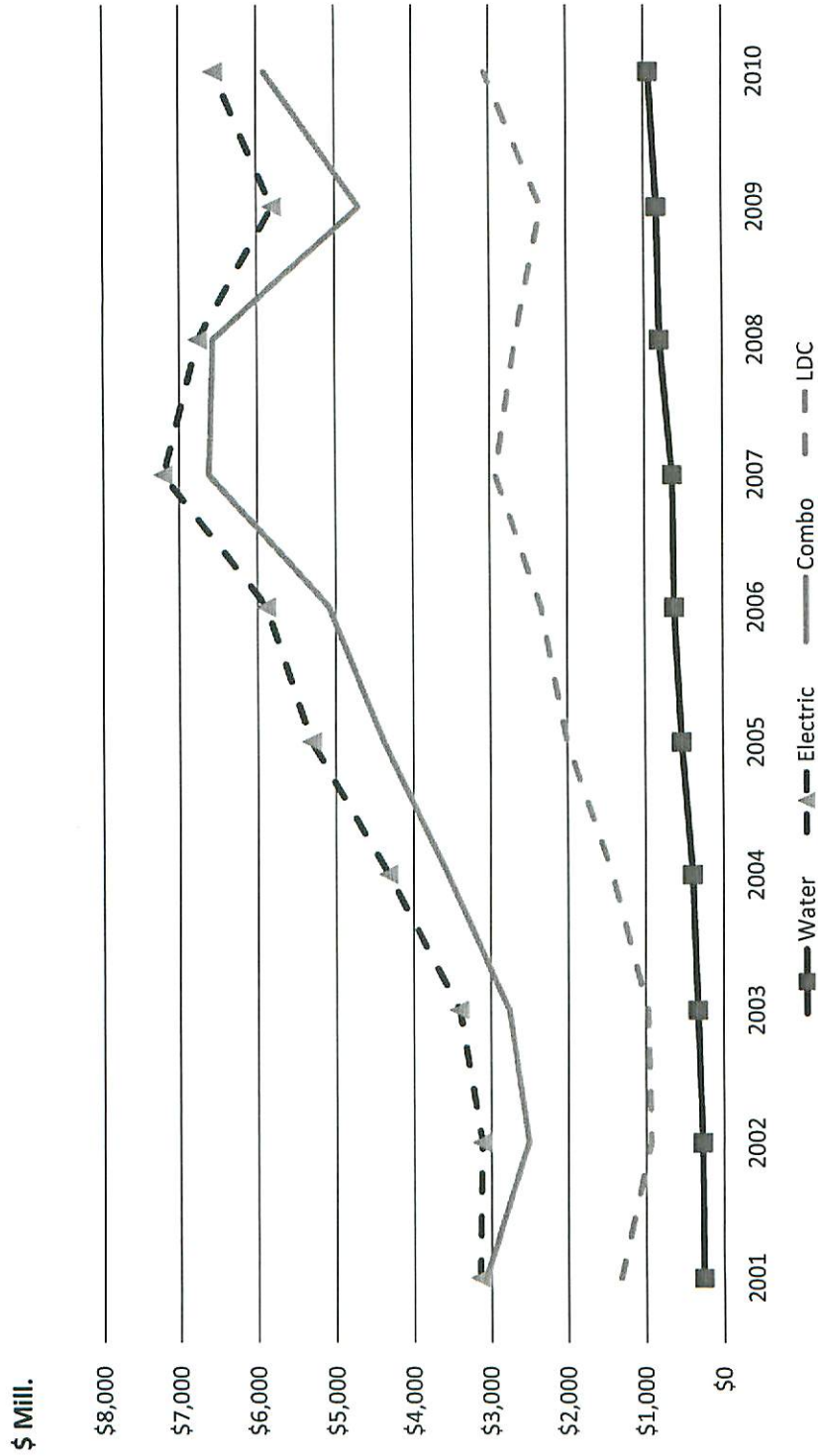
Source of Information: SEC Edgar I-Matrix Online Database

Before-Inc. Tax / Interest Cov. for the AUS Utility Reports Cos. 2001 - 2010



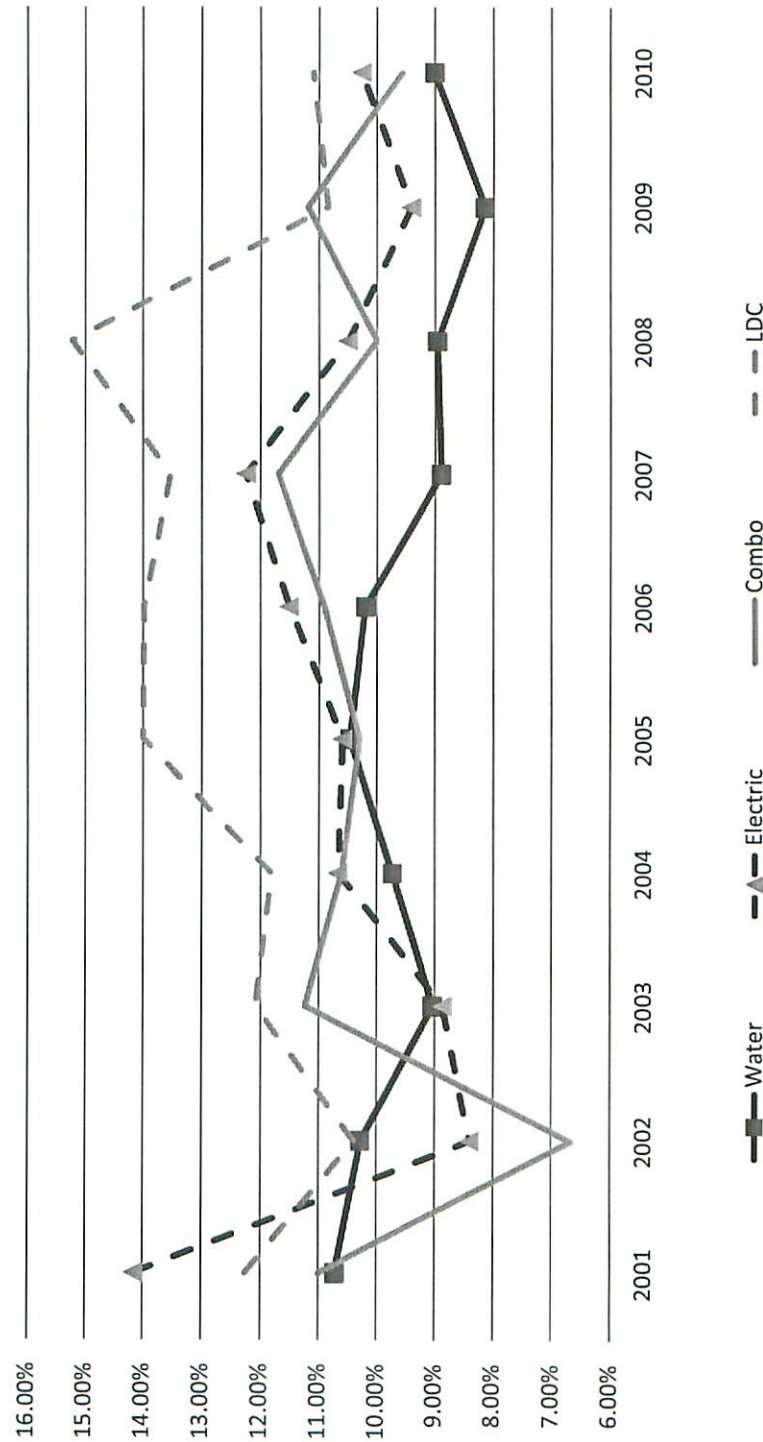
Source of Information: SEC Edgar I-Metrix Online Databae

Market Capitalization for the AUS Utility Reports Companies 2001 - 2010



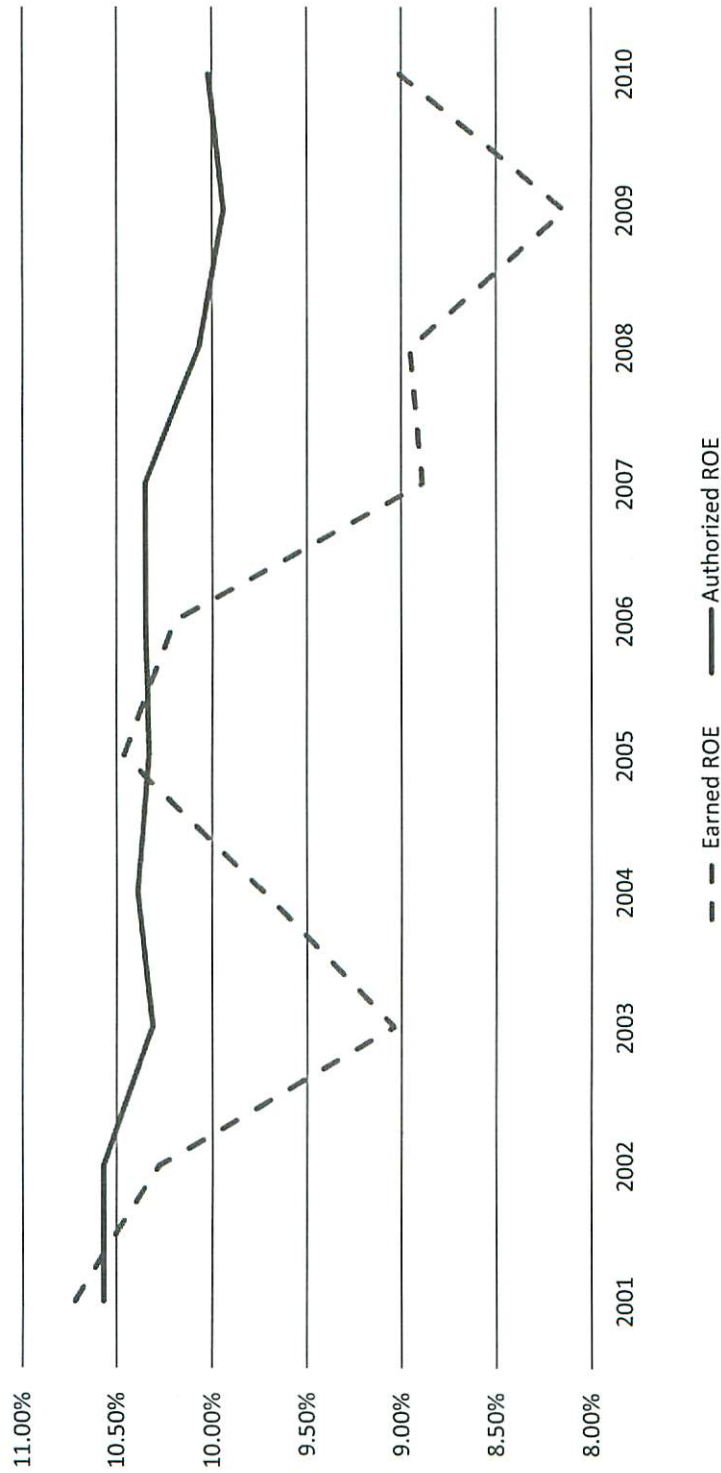
Source of Information: SEC Edgar I-Metrix Online Database

Earned Returns on Common Equity for the AUS Utility Reports Cos. **2001 - 2010**



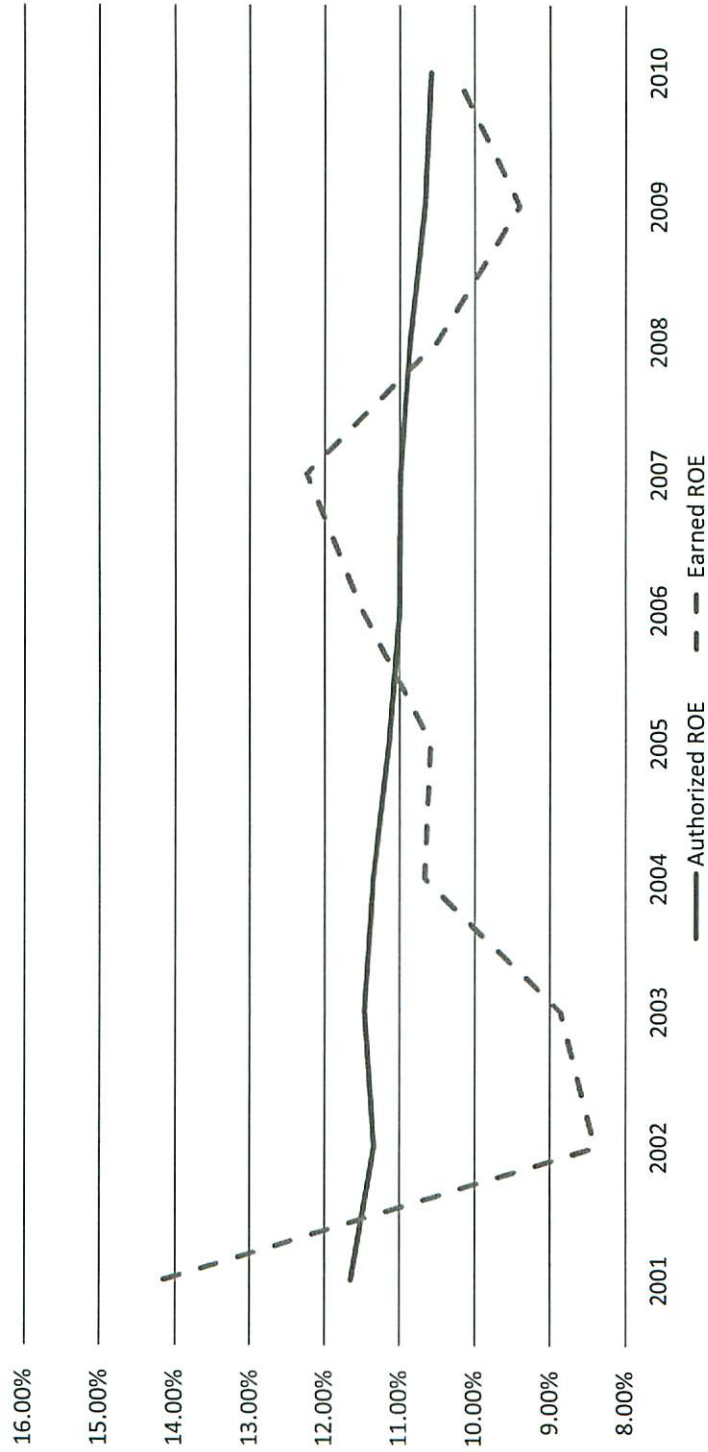
Source of Information: SEC Edgar I-Metrix Online Database

Earned ROE v Authorized ROE for the AUS Utility Reports Water Companies 2001 - 2010



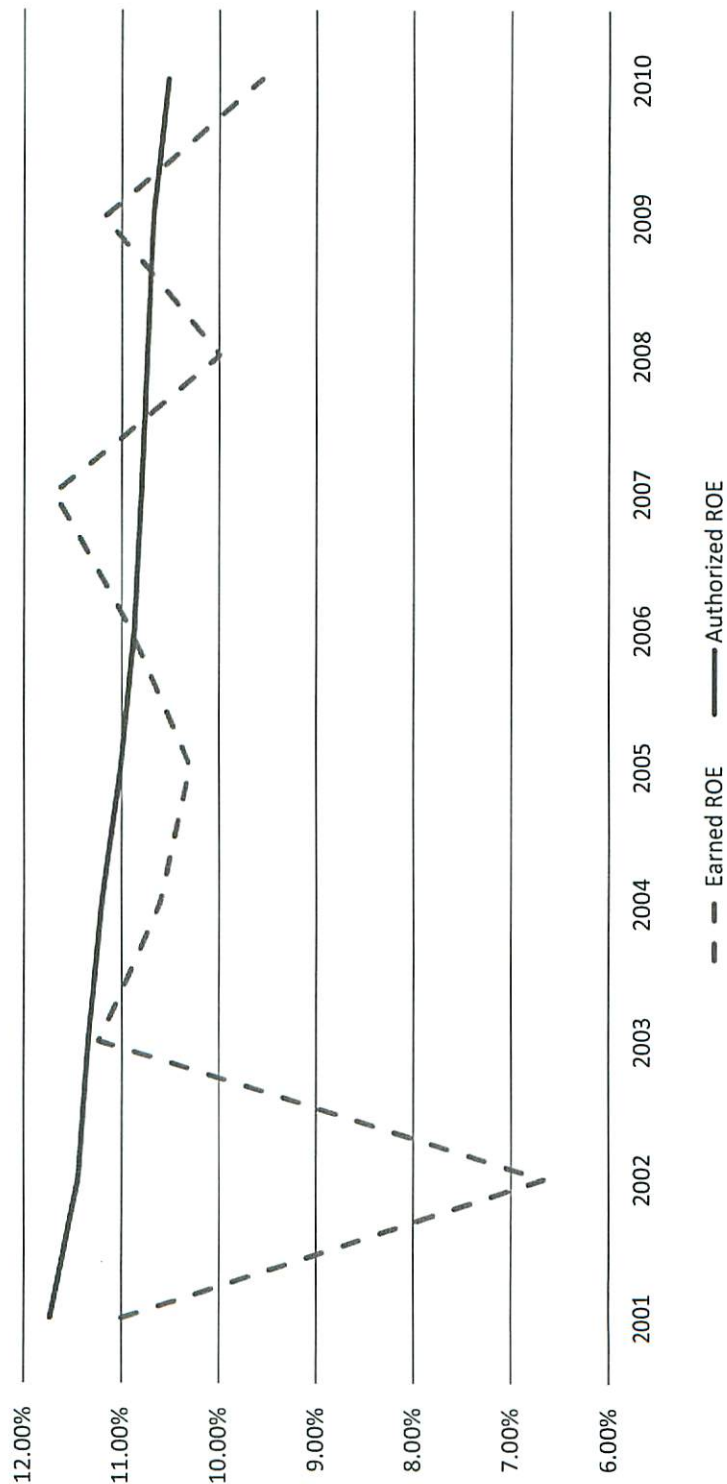
Source of Information: SEC Edgar I-Metrix Online Database & AUS Utility Reports

Earned ROE v Authorized ROE for the AUS Utility Reports Electric Companies 2001 - 2010



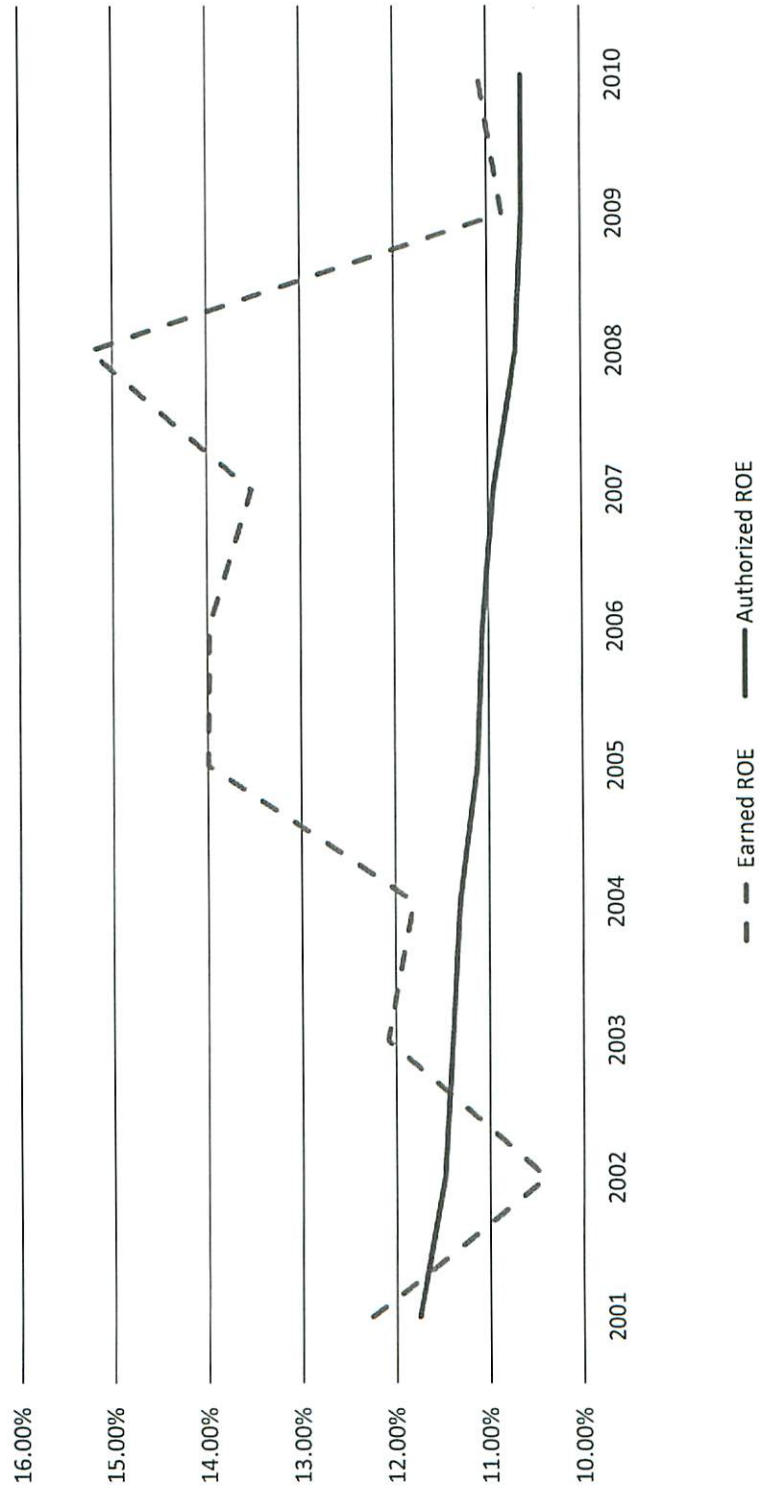
Source of Information: SEC Edgar I-Metrix Online Database & AUS Utility Reports

Earned ROE v Authorized ROE for the AUS Utility Reports Combination Companies 2001 - 2010



Source of Information: SEC Edgar I-Metrix Online Database & AUS Utility Reports

Earned ROE v Authorized ROE for the AUS Utility Reports LDC Companies 2001 - 2010



Source of Information: SEC Edgar I-Metrix Online Database & AUS Utility Reports

**STANDARD
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May 27, 2009

Criteria | Corporates | General:
**Criteria Methodology: Business
Risk/Financial Risk Matrix
Expanded**

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Criteria | Corporates | General:

Criteria Methodology: Business Risk/Financial Risk Matrix Expanded

(Editor's Note: In the previous version of this article published on May 26, certain of the rating outcomes in the table 1 matrix were misspelled. A corrected version follows.)

Standard & Poor's Ratings Services is refining its methodology for corporate ratings related to its business risk/financial risk matrix, which we published as part of 2008 Corporate Ratings Criteria on April 15, 2008, on RatingsDirect at www.ratingsdirect.com and Standard & Poor's Web site at www.standardandpoors.com.

This article amends and supersedes the criteria as published in Corporate Ratings Criteria, page 21, and the articles listed in the "Related Articles" section at the end of this report.

This article is part of a broad series of measures announced last year to enhance our governance, analytics, dissemination of information, and investor education initiatives. These initiatives are aimed at augmenting our independence, strengthening the rating process, and increasing our transparency to better serve the global markets.

We introduced the business risk/financial risk matrix four years ago. The relationships depicted in the matrix represent an essential element of our corporate analytical methodology.

We are now expanding the matrix, by adding one category to both business and financial risks (see table 1). As a result, the matrix allows for greater differentiation regarding companies rated lower than investment grade (i.e., 'BB' and below).

Table 1

Business And Financial Risk Profile Matrix						
Business Risk Profile	Financial Risk Profile					
	Minimal	Modest	Intermediate	Significant	Aggressive	Highly Leveraged
Excellent	AAA	AA	A	A-	BBB	--
Strong	AA	A	A-	BBB	BB	BB-
Satisfactory	A-	BBB+	BBB	BB+	BB-	B+
Fair	--	BBB-	BB+	BB	BB-	B
Weak	--	--	BB	BB-	B+	B-
Vulnerable	--	--	--	B+	B	CCC+

These rating outcomes are shown for guidance purposes only. Actual rating should be within one notch of indicated rating outcomes.

The rating outcomes refer to issuer credit ratings. The ratings indicated in each cell of the matrix are the midpoints of a range of likely rating possibilities. This range would ordinarily span one notch above and below the indicated rating.

Criteria | Corporates | General: Criteria Methodology: Business Risk/Financial Risk Matrix Expanded

Business Risk/Financial Risk Framework

Our corporate analytical methodology organizes the analytical process according to a common framework, and it divides the task into several categories so that all salient issues are considered. The first categories involve fundamental business analysis; the financial analysis categories follow.

Our ratings analysis starts with the assessment of the business and competitive profile of the company. Two companies with identical financial metrics can be rated very differently, to the extent that their business challenges and prospects differ. The categories underlying our business and financial risk assessments are:

Business risk

- Country risk
- Industry risk
- Competitive position
- Profitability/Peer group comparisons

Financial risk

- Accounting
- Financial governance and policies/risk tolerance
- Cash flow adequacy
- Capital structure/asset protection
- Liquidity/short-term factors

We do not have any predetermined weights for these categories. The significance of specific factors varies from situation to situation.

Updated Matrix

We developed the matrix to make explicit the rating outcomes that are typical for various business risk/financial risk combinations. It illustrates the relationship of business and financial risk profiles to the issuer credit rating.

We tend to weight business risk slightly more than financial risk when differentiating among investment-grade ratings. Conversely, we place slightly more weight on financial risk for speculative-grade issuers (see table 1, again). There also is a subtle compounding effect when both business risk and financial risk are aligned at extremes (i.e., excellent/minimal and vulnerable/highly leveraged.)

The new, more granular version of the matrix represents a refinement--not any change in rating criteria or standards--and, consequently, holds no implications for any changes to existing ratings. However, the expanded matrix should enhance the transparency of the analytical process.

Financial Benchmarks

Criteria | Corporates | General: Criteria Methodology: Business Risk/Financial Risk Matrix Expanded

Table 2

Financial Risk Indicative Ratios (Corporates)			
	FFO/Debt (%)	Debt/EBITDA (x)	Debt/Capital (%)
Minimal	greater than 60	less than 1.5	less than 25
Modest	45-60	1.5-2	25-35
Intermediate	30-45	2-3	35-45
Significant	20-30	3-4	45-50
Aggressive	12-20	4-5	50-60
Highly Leveraged	less than 12	greater than 5	greater than 60

How To Use The Matrix--And Its Limitations

The rating matrix indicative outcomes are what we typically observe--but are not meant to be precise indications or guarantees of future rating opinions. Positive and negative nuances in our analysis may lead to a notch higher or lower than the outcomes indicated in the various cells of the matrix.

In certain situations there may be specific, overarching risks that are outside the standard framework, e.g., a liquidity crisis, major litigation, or large acquisition. This often is the case regarding credits at the lowest end of the credit spectrum--i.e., the 'CCC' category and lower. These ratings, by definition, reflect some impending crisis or acute vulnerability, and the balanced approach that underlies the matrix framework just does not lend itself to such situations.

Similarly, some matrix cells are blank because the underlying combinations are highly unusual--and presumably would involve complicated factors and analysis.

The following hypothetical example illustrates how the tables can be used to better understand our rating process (see tables 1 and 2).

We believe that Company ABC has a satisfactory business risk profile, typical of a low investment-grade industrial issuer. If we believed its financial risk were intermediate, the expected rating outcome should be within one notch of 'BBB'. ABC's ratios of cash flow to debt (35%) and debt leverage (total debt to EBITDA of 2.5x) are indeed characteristic of intermediate financial risk.

It might be possible for Company ABC to be upgraded to the 'A' category by, for example, reducing its debt burden to the point that financial risk is viewed as minimal. Funds from operations (FFO) to debt of more than 60% and debt to EBITDA of only 1.5x would, in most cases, indicate minimal.

Conversely, ABC may choose to become more financially aggressive--perhaps it decides to reward shareholders by borrowing to repurchase its stock. It is possible that the company may fall into the 'BB' category if we view its financial risk as significant. FFO to debt of 20% and debt to EBITDA 4x would, in our view, typify the significant financial risk category.

Still, it is essential to realize that the financial benchmarks are guidelines, neither gospel nor guarantees. They can vary in nonstandard cases: For example, if a company's financial measures exhibit very little volatility, benchmarks may be somewhat more relaxed.

Criteria | Corporates | General: Criteria Methodology: Business Risk/Financial Risk Matrix Expanded

Moreover, our assessment of financial risk is not as simplistic as looking at a few ratios. It encompasses:

- a view of accounting and disclosure practices;
- a view of corporate governance, financial policies, and risk tolerance;
- the degree of capital intensity, flexibility regarding capital expenditures and other cash needs, including acquisitions and shareholder distributions; and
- various aspects of liquidity—including the risk of refinancing near-term maturities.

The matrix addresses a company's standalone credit profile, and does not take account of external influences, which would pertain in the case of government-related entities or subsidiaries that in our view may benefit or suffer from affiliation with a stronger or weaker group. The matrix refers only to local-currency ratings, rather than foreign-currency ratings, which incorporate additional transfer and convertibility risks. Finally, the matrix does not apply to project finance or corporate securitizations.

Related Articles

Industrials' Business Risk/Financial Risk Matrix--A Fundamental Perspective On Corporate Ratings, published April 7, 2005, on RatingsDirect.

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Proxy Group of Nine Water Companies
CAPITALIZATION AND FINANCIAL STATISTICS (1)
2006 - 2010, Inclusive

	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>	
	(MILLIONS OF DOLLARS)					
<u>CAPITALIZATION STATISTICS</u>						
<u>AMOUNT OF CAPITAL EMPLOYED</u>						
TOTAL PERMANENT CAPITAL	\$1,712.951	\$1,641.561	\$1,537.371	\$1,561.064	\$1,274.261	
SHORT-TERM DEBT	<u>\$53.463</u>	<u>\$31.243</u>	<u>\$84.104</u>	<u>\$37.360</u>	<u>\$100.228</u>	
TOTAL CAPITAL EMPLOYED	<u>\$1,766.414</u>	<u>\$1,672.804</u>	<u>\$1,621.475</u>	<u>\$1,598.424</u>	<u>\$1,374.489</u>	
<u>INDICATED AVERAGE CAPITAL COST RATES (2)</u>						
TOTAL DEBT	5.37 %	5.31 %	5.58 %	6.08 %	7.61 %	
PREFERRED STOCK	1.85	1.85	2.88	2.18	2.04	
						<u>5 YEAR</u>
						<u>AVERAGE</u>
<u>CAPITAL STRUCTURE RATIOS</u>						
BASED ON TOTAL PERMANENT CAPITAL:						
LONG-TERM DEBT	50.97 %	50.80 %	50.35 %	49.46 %	48.48 %	50.01 %
PREFERRED STOCK	0.19	0.21	0.22	0.31	0.46	0.28
COMMON EQUITY	<u>48.84</u>	<u>48.99</u>	<u>49.43</u>	<u>50.23</u>	<u>51.06</u>	<u>49.71</u>
TOTAL	<u>100.00</u> %	<u>100.00</u> %	<u>100.00</u> %	<u>100.00</u> %	<u>100.00</u> %	<u>100.00</u> %
BASED ON TOTAL CAPITAL:						
TOTAL DEBT, INCLUDING SHORT-TERM	53.49 %	53.33 %	53.43 %	50.59 %	50.32 %	52.23 %
PREFERRED STOCK	0.18	0.19	0.21	0.31	0.45	0.27
COMMON EQUITY	<u>46.33</u>	<u>46.48</u>	<u>46.36</u>	<u>49.10</u>	<u>49.23</u>	<u>47.50</u>
TOTAL	<u>100.00</u> %	<u>100.00</u> %	<u>100.00</u> %	<u>100.00</u> %	<u>100.00</u> %	<u>100.00</u> %
<u>FINANCIAL STATISTICS</u>						
<u>FINANCIAL RATIOS - MARKET BASED</u>						
EARNINGS / PRICE RATIO	5.92 %	4.33 %	2.90 %	4.95 %	5.29 %	4.68 %
MARKET / AVERAGE BOOK RATIO	161.43	147.98	156.27	198.82	206.08	174.12
DIVIDEND YIELD	3.62	4.03	3.84	3.31	3.31	3.62
DIVIDEND PAYOUT RATIO	66.67	60.06	64.23	63.89	63.02	63.57
<u>RATE OF RETURN ON AVERAGE BOOK COMMON EQUITY</u>						
	8.98 %	6.99 %	6.39 %	7.09 %	8.09 %	7.51 %
<u>TOTAL DEBT / EBITDA (3)</u>						
	4.75 X	5.53 X	9.07 X	5.59 X	4.56 X	5.90 X
<u>FUNDS FROM OPERATIONS / TOTAL DEBT (4)</u>						
	17.10 %	16.41 %	16.14 %	15.04 %	16.58 %	16.25 %
<u>TOTAL DEBT / TOTAL CAPITAL</u>						
	53.49 %	53.33 %	53.43 %	50.59 %	50.32 %	52.23 %

Notes:

- (1) All capitalization and financial statistics for the group are the arithmetic average of the achieved results for each individual company in the group, and are based upon financial statements as originally reported in each year.
- (2) Computed by relating actual total debt interest or preferred stock dividends booked to average of beginning and ending total debt or preferred stock reported to be outstanding.
- (3) Total debt as a percentage of EBITDA (Earnings before Interest, Income Taxes, Depreciation and Amortization).
- (4) Funds from operations (sum of net income, depreciation, amortization, net deferred income tax and investment tax credits, less total AFUDC) plus interest charges as a percentage of total debt.

Source of Information: I-Metrix Database
Company SEC Form 10-K

Capital Structure Based upon Total Permanent Capital for the
Proxy Group of Nine Water Companies
2006 - 2010, Inclusive

	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>	<u>5 YEAR AVERAGE</u>
<u>American States Water Co.</u>						
Long-Term Debt	44.30 %	46.95 %	46.25 %	46.99 %	48.61 %	46.62 %
Preferred Stock	0.00	0.00	0.00	0.00	0.00	0.00
Common Equity	55.70	53.05	53.75	53.01	51.39	53.38
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>American Water Works Co., Inc.</u>						
Long-Term Debt	56.73 %	56.98 %	53.75 %	51.05 %	46.93 %	53.08 %
Preferred Stock	0.29	0.30	0.32	0.31	0.06	0.26
Common Equity	42.98	42.72	45.93	48.64	53.01	46.66
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>Aqua America, Inc.</u>						
Long-Term Debt	57.05 %	56.59 %	54.21 %	55.88 %	51.55 %	55.06 %
Preferred Stock	0.02	0.02	0.09	0.09	0.10	0.06
Common Equity	42.93	43.39	45.70	44.03	48.35	44.88
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>Artesian Resources Corp.</u>						
Long-Term Debt	52.84 %	54.12 %	59.57 %	52.20 %	61.87 %	56.12 %
Preferred Stock	0.00	0.00	0.00	0.00	0.00	0.00
Common Equity	47.16	45.88	40.43	47.80	38.13	43.88
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>California Water Service Group</u>						
Long-Term Debt	52.51 %	47.93 %	41.88 %	42.86 %	43.47 %	45.73 %
Preferred Stock	0.00	0.00	0.00	0.51	0.51	0.20
Common Equity	47.49	52.07	58.12	56.63	56.02	54.07
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>Connecticut Water Service, Inc.</u>						
Long-Term Debt	49.32 %	50.59 %	46.94 %	47.76 %	44.42 %	47.81 %
Preferred Stock	0.34	0.35	0.39	0.44	0.49	0.40
Common Equity	50.34	49.06	52.67	51.80	55.09	51.79
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>Middlesex Water Company</u>						
Long-Term Debt	43.91 %	47.35 %	49.10 %	49.48 %	48.78 %	47.72 %
Preferred Stock	1.07	1.24	1.22	1.46	2.95	1.59
Common Equity	55.02	51.41	49.68	49.06	48.27	50.69
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>SJW Corporation</u>						
Long-Term Debt	53.79 %	49.52 %	46.08 %	47.79 %	41.83 %	47.80 %
Preferred Stock	0.00	0.00	0.00	0.01	0.01	0.00
Common Equity	46.21	50.48	53.92	52.20	58.16	52.20
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>York Water Company</u>						
Long-Term Debt	48.28 %	47.16 %	55.31 %	51.17 %	48.82 %	50.15 %
Preferred Stock	0.00	0.00	0.00	0.00	0.00	0.00
Common Equity	51.72	52.84	44.69	48.83	51.18	49.85
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>
<u>Proxy Group of Nine Water Companies</u>						
Long-Term Debt	50.97 %	50.80 %	50.35 %	49.46 %	48.48 %	50.01 %
Preferred Stock	0.19	0.21	0.22	0.31	0.46	0.28
Common Equity	48.84	48.99	49.43	50.23	51.06	49.71
Total Capital	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>	<u>100.00 %</u>

Source of Information
EDGAR Online's I-Metrix Database
Annual Forms 10-K

Carolina Water Service, Inc.
Indicated Common Equity Cost Rate Using the Discounted Cash Flow Model for
the Proxy Group of Nine Water Companies

	1	2	3	4	5	6	7	8
	Average Dividend Yield (1)	Value Line Projected Five Year Growth in EPS (2)	Reuters Mean Consensus Projected Five Year Growth Rate in EPS	Zack's Five Year Projected Growth Rate in EPS	Yahoo! Finance Projected Five Year Growth in EPS	Average Projected Five Year Growth in EPS (3)	Adjusted Dividend Yield (4)	Indicated Common Equity Cost Rate (5)
Proxy Group of Nine Water Companies								
American States Water Co.	3.29 %	8.00 %	5.50 %	- %	5.50 %	6.33 %	3.39 %	9.72 %
American Water Works Co., Inc.	3.02	8.50	11.00	8.70	8.70	9.23	3.16	12.39
Aqua America, Inc.	2.81	10.00	7.20	6.50	6.00	7.43	2.91	10.34
Artesian Resources Corp.	3.99	3.60	4.50	3.60	4.53	4.06	4.07	8.13
California Water Service Group	3.34	3.00	6.30	-	9.00	6.10	3.44	9.54
Connecticut Water Service, Inc.	3.72	4.00	5.50	4.00	3.00	4.13	3.80	7.93
Middlesex Water Company	3.99	3.00	(1.00)	3.00	3.00	2.00	4.03	6.03
SJW Corporation	3.02	9.00	14.00	-	14.00	12.33	3.21	15.54
York Water Company	3.10	6.00	6.00	6.00	6.00	6.00	3.19	9.19
Average								9.87 %
Median								9.54 %

NA= Not Available

NMF = Not Meaningful Figure

Notes:

- (1) Indicated dividend at 7/6/2011 divided by the average closing price of the last 60 trading days ending 7/6/2011 for each company.
- (2) From pages 2 through 10 of this Schedule.
- (3) Average of columns 2 through 5 excluding negative growth rates.
- (4) This reflects a growth rate component equal to one-half the conclusion of growth rate (from column 6) x column 1 to reflect the periodic payment of dividends (Gordon Model) as opposed to the continuous payment. Thus, for American States Water Co. , $3.29\% \times (1 + (1/2 \times 6.33\%)) = 3.39\%$.
- (5) Column 6 + column 7.

Source of Information:

Value Line Investment Survey: April 22, 2011
www.reuters.com Downloaded on 07/06/2011
www.zacks.com Downloaded on 07/06/2011
www.yahoo.com Downloaded on 07/06/2011

AMER. STATES WATER NYSE-AWR										RECENT PRICE	34.33		P/E RATIO	14.5 (Trailing: 18.0 Median: 22.0)		RELATIVE P/E RATIO	0.87		DIV'D YLD	3.0%		VALUE LINE
TIMELINESS	3	Raised 11/19/10	High: 25.3	26.4	29.0	29.0	26.8	34.6	43.8	46.1	42.0	38.8	39.6	36.4								Target Price Range
SAFETY	3	New 2/4/00	Low: 16.7	19.0	20.3	21.6	20.8	24.3	30.3	33.6	27.0	29.8	31.2	32.7								2014 2015 2016
TECHNICAL	2	Raised 4/8/11	LEGENDS 1.25 x Dividends p sh divided by Interest Rate Relative Price Strength 3-for-2 split 6/02 Options: No Shaded areas indicate recessions																			
BETA	.75	(1.00 = Market)																				
2014-16 PROJECTIONS																						
Price	60	Gain (+75%)	Ann'l Total Return																			
High	60	40	17%																			
Low	40		7%																			
Insider Decisions																						
M	J	J	A	S	O	N	D	J														
to Buy	0	0	0	2	0	0	0	0														
Options	1	0	0	0	1	2	1	0														
to Sell	1	0	0	0	1	2	0	0														
Institutional Decisions																						
202010	302010	402010																				
to Buy	46	53	59																			
to Sell	55	47	51																			
Hid's(000)	10863	11195	11086																			
Percent shares traded				12	8	4																
				1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	% TOT. RETURN 3/11				
				THIS STOCK	VL ARITH. INDEX																	
				1 yr.	6.4													23.4				
				3 yr.	8.7													49.0				
				5 yr.	10.0													45.9				
				© VALUE LINE PUB. LLC 14-16																		
11.03	11.37	11.44	11.02	12.91	12.17	13.06	13.78	13.98	13.61	14.06	15.76	17.49	18.42	19.48	21.41	21.05	22.05	Revenues per sh				25.00
1.75	1.75	1.85	2.04	2.26	2.20	2.53	2.54	2.08	2.23	2.64	2.89	3.31	3.37	3.40	4.34	4.15	4.35	"Cash Flow" per sh				4.85
1.03	1.13	1.04	1.08	1.19	1.28	1.35	1.34	.78	1.05	1.32	1.33	1.62	1.55	1.62	2.25	2.10	2.20	Earnings per sh ^				2.60
.81	.82	.83	.84	.85	.86	.87	.87	.88	.89	.90	.91	.96	1.00	1.01	1.04	1.08	1.12	Div'd Decl'd per sh ^				1.25
2.19	2.40	2.58	3.11	4.30	3.03	3.18	2.68	3.76	5.03	4.24	3.91	2.89	4.45	4.18	4.24	4.15	4.35	Cap'l Spending per sh				5.00
10.29	11.01	11.24	11.48	11.82	12.74	13.22	14.05	13.97	15.01	15.72	16.64	17.53	17.95	19.39	20.26	20.80	20.50	Book Value per sh				20.75
11.77	13.33	13.44	13.44	13.44	15.12	15.12	15.18	15.21	16.75	16.80	17.05	17.23	17.30	18.53	18.63	19.25	19.50	Common Shs Outst'g ^				20.00
11.6	12.6	14.5	15.5	17.1	15.9	16.7	18.3	31.9	23.2	21.9	27.7	24.0	22.6	21.2	15.5	Avg Ann'l P/E Ratio				19.0		
.78	.79	.84	.81	.97	1.03	.86	1.00	1.82	1.23	1.17	1.50	1.27	1.36	1.41	1.00	Relative P/E Ratio				1.25		
6.7%	5.8%	5.5%	4.2%	4.2%	3.9%	3.6%	3.5%	3.6%	3.1%	2.5%	2.5%	2.9%	2.9%	3.0%	Avg Ann'l Div'd Yield				2.5%			
CAPITAL STRUCTURE as of 12/31/10																						
Total Debt \$361.2 mill. Due in 5 Yrs \$296.9 mill.																						
LT Debt \$299.8 mill. LT Interest \$21.6 mill.																						
(LT interest earned: 4.9x: total interest coverage: 4.4x) (44% of Cap'l)																						
Leases, Uncapitalized: Annual rentals \$3.3 mill.																						
Pension Assets-12/10 \$90.2 mill. Oblig. \$118.8 mill.																						
Pfd Stock None.																						
Common Stock 18,654,106 shs. as of 3/9/11																						
MARKET CAP: \$650 million (Small Cap)																						
CURRENT POSITION 2008 2009 12/31/10																						
(\$MILL.)																						
Cash Assets	7.3	1.7	4.2																			
Other	83.3	94.3	200.8																			
Current Assets	90.6	96.0	205.0																			
Accts Payable	36.6	33.9	36.2																			
Debt Due	75.3	18.1	61.4																			
Other	25.5	47.7	81.2																			
Current Liab.	137.4	99.7	178.8																			
Fix. Chg. Cov.	293%	352%	441%																			
ANNUAL RATES OF change (per sh)																						
Past 10 Yrs.	Past 5 Yrs.	Past 1 Yr.	Est'd '08-'10																			
Revenues	4.5%	6.0%	4.5%																			
"Cash Flow"	5.0%	8.0%	5.5%																			
Earnings	4.0%	8.5%	8.0%																			
Dividends	1.5%	2.5%	3.5%																			
Book Value	4.5%	5.0%	3.0%																			
QUARTERLY REVENUES (\$mill.)																						
Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year																	
2008	68.9	80.3	85.3	84.2	318.7																	
2009	79.6	93.6	101.5	86.3	361.0																	
2010	88.4	95.5	111.3	103.7	398.9																	
2011	93.0	102	115	95.0	405																	
2012	95.0	110	125	100	430																	
EARNINGS PER SHARE ^																						
Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year																	
2008	.30	.53	.26	.43	1.55																	
2009	.28	.64	.52	.18	1.62																	
2010	.45	.47	.62	.71	2.25																	
2011	.45	.55	.65	.45	2.10																	
2012	.47	.58	.69	.46	2.20																	
QUARTERLY DIVIDENDS PAID ^																						
Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year																	
2007	.235	.235	.235	.250	.96																	
2008	.250	.250	.250	.250	1.00																	
2009	.250	.250	.250	.260	1.01																	
2010	.260	.260	.260	.260	1.04																	
2011	.260																					
BUSINESS: American States Water Co. operates as a holding company. Through its principal subsidiary, Golden State Water Company, it supplies water to more than 250,000 customers in 75 communities in 10 counties. Service areas include the greater metropolitan areas of Los Angeles and Orange Counties. The company also provides electric utility services to nearly 23,250 customers in the city of Big Bear Lake and in areas of San Bernardino County, acquired Chaparral City Water of Arizona (10/00). Has 703 employees. Officers & directors own 2.6% of common stock (4/10 Proxy). Chairman: Lloyd Ross. President & CEO: Robert J. Sprowls. Inc. CA. Addr: 630 East Foothill Boulevard, San Dimas, CA 91773. Tel: 909-394-3600. Internet: www.aswater.com.																						
Favorable regulatory backing enabled American States Water to have a blowout fourth quarter. Indeed, the water utility posted earnings of \$0.71 a share, nearly four times the year-before tally. Revenues jumped 20%, to \$103.7 million, thanks to the recognition of retroactive revenues from earlier in the year associated with rate increases handed down by the California Public Utilities Commission (CPUC) in regard to general rate cases for Regions II and III. Growth will be tough to come by this year due to the stiffer comparisons ... Although the benefits were all realized in the final quarter of the year, the CPUC's ruling added \$0.30 a share to the bottom line for the full-year 2010. AWR is subject to regulatory rulings so the gain is considered typical and not looked at as a nonrecurring. But we do not expect a similar occurrence this year. ... as well as the continued escalation of infrastructure costs. AWR's operating costs remain on the rise and are not likely to slow anytime soon, given that its water systems are growing older and require attention. Its pockets are all but empty, however, and the company will have to continue to seek outside financiers to stay afloat. Debt and equity issuances have become commonplace, and will likely remain a drag on earnings growth going forward. As a result, we look for share earnings to take a step back this year and to show modest improvement in 2012. That said, the company is slated to file a general rate case for all three regions in July of this year. A ruling is expected to take 18 months. A favorable verdict could prove our 2012 estimate conservative. Capital projects are likely to remain a longer-term concern too. There is no end in sight to the infrastructure investment that is necessary. This industry is capital intensive, but unfortunately AWR is cash-strapped. As a result, the stock does not stand out for price appreciation potential for the coming six to 12 months or the 3 to 5 years ahead. The financial constraints lead to concerns about the company's dividend, which despite being above the average offering in our Survey, loses some luster when compared to other utilities. Andre J. Costanza April 22, 2011																						
(A) Primary earnings. Excludes nonrecurring gains/losses: '04, 14¢; '05, 25¢; '06, 6¢; '08, (27¢); '10, (55¢). Next earnings report due early May. Quarterly egs. may not add due to rounding.																						
(B) Dividends historically paid in early March, June, September, and December. ^ Div'd reinvestment plan available.																						
(C) In millions, adjusted for split.																						
Company's Financial Strength B++																						
Stock's Price Stability 85																						
Price Growth Persistence 70																						
Earnings Predictability 85																						
To subscribe call 1-800-833-0046																						

AMERICAN WATER NYSE-AWK				RECENT PRICE	P/E RATIO	Trailing: 18.1 Median: NMF	RELATIVE P/E RATIO	DIV'D YLD	3.2%	VALUE LINE										
TIMELINESS	1	New 10/22/10																		
SAFETY	3	New 7/25/08																		
TECHNICAL	4	Lowered 3/11/11																		
BETA	.65	(1.00 = Market)																		
2014-16 PROJECTIONS																				
Price	50	Gain	Ann'l Total																	
High	50	(+80%)	18%																	
Low	35	(+25%)	9%																	
Insider Decisions																				
M	J	J	A	S	O	N	D	J												
to Buy	0	0	0	0	0	0	0	0												
Options	0	0	0	0	0	0	0	0												
to Sell	0	0	0	0	0	0	0	0												
Institutional Decisions																				
2Q2010	3Q2010	4Q2010																		
to Buy	134	146	145																	
to Sell	107	93	119																	
Hld's(000)	154379	149349	145430																	
Percent	21																			
shares	14																			
traded	7																			
1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	© VALUE LINE PUB. LLC	14-16	
--	--	--	--	--	--	--	--	--	--	--	13.08	13.84	14.61	13.98	15.49	16.10	16.35	Revenues per sh	17.95	
--	--	--	--	--	--	--	--	--	--	--	.65	d.47	2.87	2.89	3.56	3.50	3.80	"Cash Flow" per sh	4.10	
--	--	--	--	--	--	--	--	--	--	--	d.97	d2.14	1.10	1.25	1.53	1.70	1.80	Earnings per sh ^A	2.10	
--	--	--	--	--	--	--	--	--	--	--	--	--	.40	.82	.86	.90	.94	Div'd Decl'd per sh ^B	1.10	
--	--	--	--	--	--	--	--	--	--	--	4.31	4.74	6.31	4.50	4.38	4.30	4.25	Cap'l Spending per sh	4.20	
--	--	--	--	--	--	--	--	--	--	--	23.86	28.39	25.64	22.91	23.59	23.60	23.40	Book Value per sh ^D	23.60	
--	--	--	--	--	--	--	--	--	--	--	160.00	160.00	160.00	174.63	175.00	180.00	185.00	Common Shs Outst'g ^C	195.00	
--	--	--	--	--	--	--	--	--	--	--	--	--	18.9	15.6	14.6	Bold figures are Value Line estimates			Avg Ann'l P/E Ratio	20.0
--	--	--	--	--	--	--	--	--	--	--	--	--	1.14	1.04	.94				Relative P/E Ratio	1.35
--	--	--	--	--	--	--	--	--	--	--	--	--	1.9%	4.2%	3.8%				Avg Ann'l Div'd Yield	2.6%
CAPITAL STRUCTURE as of 12/31/10				--	--	--	--	--	--	--	2093.1	2214.2	2336.9	2440.7	2710.7	2875	3025	Revenues (\$mill)	3500	
Total Debt \$5478.3 mill. Due in 5 Yrs \$201.9 mill.				--	--	--	--	--	--	--	d155.8	d342.3	187.2	209.9	267.8	300	330	Net Profit (\$mill)	410	
LT Debt \$5433.5 mill. LT Interest \$315.0 mill.				--	--	--	--	--	--	--	--	--	37.4%	37.9%	40.4%	39.0%	38.5%	Income Tax Rate	38.0%	
(Total interest coverage: 2.4x) (57% of Cap'l)				--	--	--	--	--	--	--	--	--	--	12.5%	10.0%	10.0%	10.0%	AFUDC % to Net Profit	15.0%	
Leases, Uncapitalized: Annual rentals \$25.7 mill.				--	--	--	--	--	--	--	56.1%	50.9%	53.1%	56.9%	56.8%	56.5%	56.5%	Long-Term Debt Ratio	56.5%	
Pension Assets-12/10 \$861.0 mill				--	--	--	--	--	--	--	43.9%	49.1%	46.9%	43.1%	43.2%	43.5%	43.5%	Common Equity Ratio	43.5%	
Oblig. \$1285.5 mill.				--	--	--	--	--	--	--	8692.8	9245.7	8750.2	9289.0	9561.3	9850	10100	Total Capital (\$mill)	10600	
Pfd Stock \$23.9 mill. Pfd Div'd NMF				--	--	--	--	--	--	--	8720.6	9318.0	9991.8	10524	11059	11450	11875	Net Plant (\$mill)	13150	
Common Stock 175,211,592 shs. as of 2/22/11				--	--	--	--	--	--	--	NMF	NMF	3.7%	3.8%	4.4%	4.5%	5.0%	Return on Total Cap'l	5.5%	
MARKET CAP: \$4.9 billion (Mid Cap)				--	--	--	--	--	--	--	NMF	NMF	4.6%	5.2%	6.5%	7.0%	7.5%	Return on Shr. Equity	9.0%	
CURRENT POSITION				--	--	--	--	--	--	--	NMF	NMF	4.6%	5.2%	6.5%	7.0%	7.5%	Return on Com Equity	9.0%	
(SMILL.)				--	--	--	--	--	--	--	NMF	NMF	3.0%	1.8%	2.8%	3.5%	3.5%	Retained to Com Eq	4.5%	
2008				--	--	--	--	--	--	--	--	--	34%	65%	56%	54%	53%	All Div's to Net Prof	52%	
Cash Assets				9.5	22.3	13.1														
Other				408.2	476.8	521.2														
Current Assets				417.7	499.1	534.3														
Accts Payable				149.8	138.6	199.2														
Debt Due				654.8	173.6	44.8														
Other				300.2	295.2	530.5														
Current Liab.				1104.8	607.4	774.5														
Fix. Chg. Cov.				197%	210%	237%														
ANNUAL RATES				Past	Past	Est'd '08-'10														
of change (per sh)				10 Yrs.	5 Yrs.	to '14-'16														
Revenues				--	--	3.5%														
"Cash Flow"				--	--	5.0%														
Earnings				--	--	8.5%														
Dividends				--	--	8.0%														
Book Value				--	--	-5%														
QUARTERLY REVENUES (\$mill.)				Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year											
2008					506.8	589.4	672.2	568.5	2336.9											
2009					550.2	612.7	680.0	597.8	2440.7											
2010					588.1	671.2	786.9	664.5	2710.7											
2011					620	715	820	725	2875											
2012					650	750	865	760	3025											
EARNINGS PER SHARE ^A				Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year											
2008					.04	.28	.55	.23	1.10											
2009					.19	.32	.52	.21	1.25											
2010					.18	.42	.71	.23	1.53											
2011					.22	.46	.75	.27	1.70											
2012					.24	.49	.79	.28	1.80											
QUARTERLY DIVIDENDS PAID ^B				Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year											
2007					--	--	--	--	--											
2008					--	--	.20	.20	.40											
2009					.20	.20	.21	.21	.82											
2010					.21	.21	.22	.22	.86											
2011					.22															

High: 23.7
Low: 16.5

23.0
16.2

25.8
19.4

28.9
25.2

Target Price Range
2014 2015 2016

80
60
50
40
30
25
20
15
10
7.5

% TOT. RETURN 3/11
THIS STOCK VS. ARITH.
3 yr. 33.7 23.4
5 yr. — 49.0

1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012

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200

(A) Diluted earnings. Excludes nonrecurring gains (losses): '08, (\$4.62); '09, (\$2.63). Discontinued operations: '06, ('09).
Next earnings report due early May. Quarterly

earnings may not sum due to rounding.
(B) Dividends to be paid in February, May, August, and November. ■ Div. reinvestment available.

(C) In millions.
(D) Includes intangibles. In 2010: \$1.251 billion, \$7.15/share.

Company's Financial Strength B
Stock's Price Stability 85
Price Growth Persistence NMF
Earnings Predictability 10

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American Water Works closed out a healthy 2010 campaign in solid, albeit not as strong as we predicted, fashion. The country's biggest water utility posted share earnings of \$0.23, 10% better than the year before, but half of what we were anticipating. Revenues advanced a slower-than-expected 11%, to roughly \$665 million, benefiting from new rate awards and greater military demand.

We look for growth to continue slowing this year. The high end of management's earnings guidance (\$1.65 to \$1.75 a share) appears a little too bullish in our opinion, given the tough comparisons and the continuously rising costs of doing business in this space. Indeed, infrastructure expenses are likely to remain on an upswing, as many systems are decaying and in need of significant, if not complete, overhauls. American is not exactly flush with cash though and will need to look to outside financiers to foot the bill. The increased debt load and/or higher share count will dilute share-net gains.

We have introduced our 2012 estimates with similar trends in mind. True, American continues to make inroads

market accounting for over 19% of revenues. Has roughly 7,000 employees. Depreciation rate, 2.5% in '10. BlackRock, Inc., owns 6.9% of the common stock outstanding. Off. & dir. own less than 1%. President & CEO: Jeffrey Sterba. Chairman: George Mackenzie. Address: 1025 Laurel Oak Road, Voorhees, NJ 08043. Telephone: 856-346-8200. Internet: www.amwater.com.

with military bases, and these non-regulated ventures should remain profitable, but the company remains for all intents and purposes, a heavily regulated business. Although regulatory commissions have been far more-business friendly of late, there is no way of getting around the need to maintain the nation's waterways and pipelines. These infrastructure costs, and the associated financing expenses, ought to keep share-earnings growth in single-digit territory next year and thereafter out to mid-decade.

These shares are ranked 1 (Highest) for Timeliness, thanks to recent share-price momentum. They have been on a steady climb upward since last summer, and are up nearly 30% in all.

This issue looks to be undervalued according to our projections. Despite the financial constraints we envision, price appreciation potential out to mid-decade is on par with the Value Line average. Traction in nonregulated areas ought to help pick up some of the slack. Meanwhile, the dividend adds to the issue's 3- to 5-year total-return appeal.

Andre J. Costanza April 22, 2011

AQUA AMERICA NYSE-WTR				RECENT PRICE	P/E RATIO	Trailing: 24.4 Median: 25.0	RELATIVE P/E RATIO	DIV'D YLD	VALUE LINE	Target Price Range									
TIMELINESS	3	Lowered 1/21/11	High: 12.0 Low: 6.3	21.94	23.8	29.2	1.43	2.8%		2014	2015	2016							
SAFETY	3	Lowered 8/1/03	14.8 9.4	16.8 11.8	18.5 14.2	29.8 20.1	26.6 18.9	22.0 12.2	21.5 15.4	23.0 16.5	23.8 21.6	64 48 40 32 24 16 12 8 6							
TECHNICAL	3	Raised 4/8/11	LEGENDS 1.60 x Dividends p sh divided by Interest Rate Relative Price Strength 4-for-3 split 1/98 5-for-4 split 12/00 5-for-4 split 12/01 5-for-4 split 12/03 4-for-3 split 12/05 Options: Yes Shaded areas indicate recessions																
BETA	.65	(1.00 = Market)																	
2014-16 PROJECTIONS				Price	Gain	Ann'l Total Return													
High	35	(+60%)	15%																
Low	25	(+15%)	3%																
Insider Decisions				M J J A S O N D J															
to Buy	1	0	0	0	1	0	0	0											
Options	0	0	0	2	1	0	1	1											
to Sell	0	0	3	0	2	1	1	1											
Institutional Decisions				2Q2010	3Q2010	4Q2010													
to Buy	92	90	101																
to Sell	119	101	94																
Hlds(000)	60654	59791	55463																
Percent shares traded	15	10	5																
1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	© VALUE LINE PUB. LLC	14-16
1.84	1.86	2.02	2.09	2.41	2.46	2.70	2.85	2.97	3.48	3.85	4.03	4.52	4.63	4.91	5.26	5.60	5.90	Revenues per sh	6.80
.47	.50	.56	.61	.72	.76	.86	.94	.96	1.09	1.21	1.26	1.37	1.42	1.61	1.78	1.85	1.95	"Cash Flow" per sh	2.35
.29	.30	.34	.40	.42	.47	.51	.54	.57	.64	.71	.70	.71	.73	.77	.90	.95	1.05	Earnings per sh ^A	1.35
.22	.23	.24	.26	.27	.28	.30	.32	.35	.37	.40	.44	.48	.51	.55	.59	.63	.67	Div'd Decl'd per sh ^B	.79
.52	.48	.58	.82	.90	1.16	1.09	1.20	1.32	1.54	1.84	2.05	1.79	1.98	2.08	2.37	2.45	1.55	Cap'l Spending per sh	2.80
2.46	2.69	2.84	3.21	3.42	3.85	4.15	4.36	5.34	5.89	6.30	6.96	7.32	7.82	8.12	8.51	8.75	9.10	Book Value per sh	10.50
63.74	65.75	67.47	72.20	106.80	111.82	113.97	113.19	123.45	127.18	128.97	132.33	133.40	135.37	136.49	137.97	138.90	139.90	Common Shs Outst'g ^C	142.90
12.0	15.6	17.8	22.5	21.2	18.2	23.6	23.6	24.5	25.1	31.8	34.7	32.0	24.9	23.1	21.1	Bold figures are Value Line estimates		Avg Ann'l P/E Ratio	21.0
.80	.98	1.03	1.17	1.21	1.18	1.21	1.29	1.40	1.33	1.69	1.87	1.70	1.50	1.54	1.36			Relative P/E Ratio	1.40
6.2%	4.9%	3.9%	2.9%	3.0%	3.3%	2.5%	2.5%	2.5%	2.3%	1.8%	1.8%	2.1%	2.8%	3.1%	3.1%			Avg Ann'l Div'd Yield	2.5%
CAPITAL STRUCTURE as of 12/31/10				307.3	322.0	367.2	442.0	496.8	533.5	602.5	627.0	670.5	726.1	775	825	Revenues (\$mill)		975	
Total Debt \$1560.4 mill. Due in 5 Yrs \$316 mill.				58.5	62.7	67.3	80.0	91.2	92.0	95.0	97.9	104.4	124.0	130	145	Net Profit (\$mill)		190	
LT Debt \$1531.9 mill. LT Interest \$70.6 mill.				39.3%	38.5%	39.3%	39.4%	38.4%	39.6%	38.9%	39.7%	39.4%	39.2%	40.0%	40.0%	Income Tax Rate		40.0%	
(LT interest earned: 4.5x; total interest coverage: 4.5x)				--	--	--	--	--	--	--	--	--	2.9%	3.1%	2.5%	AFUDC % to Net Profit		1.5%	
Pension Assets-12/10 \$159.2 mill.				52.2%	54.2%	51.4%	50.0%	52.0%	51.6%	55.4%	54.1%	55.6%	56.6%	56.0%	56.0%	Long-Term Debt Ratio		54.0%	
Pf'd Stock None				47.7%	45.8%	48.6%	50.0%	48.0%	48.4%	44.6%	45.9%	44.4%	43.4%	44.0%	44.0%	Common Equity Ratio		46.0%	
Common Stock 137,968,188 shares as of 2/11/11				990.4	1076.2	1355.7	1497.3	1690.4	1904.4	2191.4	2306.6	2495.5	2706.2	2790	2880	Total Capital (\$mill)		3210	
MARKET CAP: \$3.0 billion (Mid Cap)				1368.1	1490.8	1824.3	2069.8	2280.0	2506.0	2792.8	2997.4	3227.3	3469.3	3640	3815	Net Plant (\$mill)		4395	
CURRENT POSITION 2008 2009 12/31/10				7.8%	7.6%	6.4%	6.7%	6.9%	6.4%	5.9%	5.7%	5.6%	5.9%	6.0%	6.5%	Return on Total Cap'l		7.5%	
(\$MILL.)				12.3%	12.7%	10.2%	10.7%	11.2%	10.0%	9.7%	9.3%	9.4%	10.6%	11.0%	11.5%	Return on Shr. Equity		13.0%	
Cash Assets				12.4%	12.7%	10.2%	10.7%	11.2%	10.0%	9.7%	9.3%	9.4%	10.6%	11.0%	11.5%	Return on Com Equity		13.0%	
Receivables				5.1%	5.2%	4.2%	4.6%	4.9%	3.7%	3.2%	2.8%	2.7%	3.7%	3.5%	4.0%	Retained to Com Eq		5.5%	
Inventory (AvgCst)				59%	59%	59%	57%	56%	63%	67%	70%	72%	65%	67%	64%	All Div'ds to Net Prof		59%	
Other																			
Current Assets																			
Accts Payable																			
Debt Due																			
Other																			
Current Liab.																			
Fix. Chg. Cov.																			
ANNUAL RATES Past Past Est'd '08-'10																			
of change (per sh)																			
10 Yrs. 5 Yrs. to '14-'16																			
Revenues																			
"Cash Flow"																			
Earnings																			
Dividends																			
Book Value																			
Cal- QUARTERLY REVENUES (\$ mill.) Full																			
endar Mar.31 Jun.30 Sep.30 Dec.31 Year																			
2008																			
2009																			
2010																			
2011																			
2012																			
Cal- EARNINGS PER SHARE ^A Full																			
endar Mar.31 Jun.30 Sep.30 Dec.31 Year																			
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2011																			
2012																			
Cal- QUARTERLY DIVIDENDS PAID ^B Full																			
endar Mar.31 Jun.30 Sep.30 Dec.31 Year																			
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2008																			
2009																			
2010																			
2011																			

Aqua America is slated to improve steadily in 2011. Earnings growth is likely to be driven by purchases, as well as future favorable rate rulings.

Acquisitions remain the backbone of growth. With its strong balance sheet, Aqua America is poised to continue growth via purchases this year. Though no concrete details are known at this time, we do anticipate seeing a string of transactions, similar to the previous year.

Rate rulings should provide an additional boost to the bottom line. The company has implemented a rate recovery program, with most of its rate cases likely to receive favorable rulings. It already has several major cases on the horizon, though there have not been any filings. States that the company plans to file in include Pennsylvania, New Jersey, Ohio, Illinois, and Texas. In the best-case scenario, the increase in revenues should boost the bottom lines from 2012 onward.

The Marcellus Shale project provides many growth opportunities. The company has already implemented a new program of "water stations" to fill the trucks that service the drillers in Marcellus

others. Water supply revenues '10: residential, 59.4%; commercial, 14.5%; industrial & other, 26.0%. Officers and directors own 2.0% of the common stock (4/11 Proxy). Chairman & Chief Executive Officer: Nicholas DeBenedictis. Incorporated: Pennsylvania. Address: 762 West Lancaster Avenue, Bryn Mawr, Pennsylvania 19010. Telephone: 610-525-1400. Internet: www.aquaamerica.com.

Shale. As the drilling requires significant water use, we expect drilling-related water consumption to increase in the future, adding to the revenue stream. Furthermore as the Marcellus Shale is set to provide impetus to many states that the company serves, we anticipate organic growth to increase over the next few years.

Long-term prospects look bright for Aqua America. It looks ever likely that the company will benefit both from acquisition-driven growth and organic growth. Finally, Aqua America's diversification into other sectors continues. It is looking at three to four more solar operations this year, and is quite likely to ramp up production from 2012 onward, as these projects are turning out to be quite profitable in the near and long term. The company is also cutting down on costs, which should aid in boosting the bottom line over the next few years.

Income investors should find this issue of interest. This equity's dividend yield is well above the industry average. Furthermore, the company has a history of steady dividend increases.

Sahana Zutshi

April 22, 2011

(A) Diluted eqs. Excl. nonrec. gains (losses): '99, (11¢); '00, 2¢; '01, 2¢; '02, 5¢; '03, 4¢. Excl. gain from disc. operations: '96, 2¢. Earnings may not add due to rounding. Next earnings report due mid-May.

(B) Dividends historically paid in early March, June, Sept. & Dec. = Div'd. reinvestment plan available (5% discount).

(C) In millions, adjusted for stock splits.

Company's Financial Strength B+
Stock's Price Stability 100
Price Growth Persistence 70
Earnings Predictability 100

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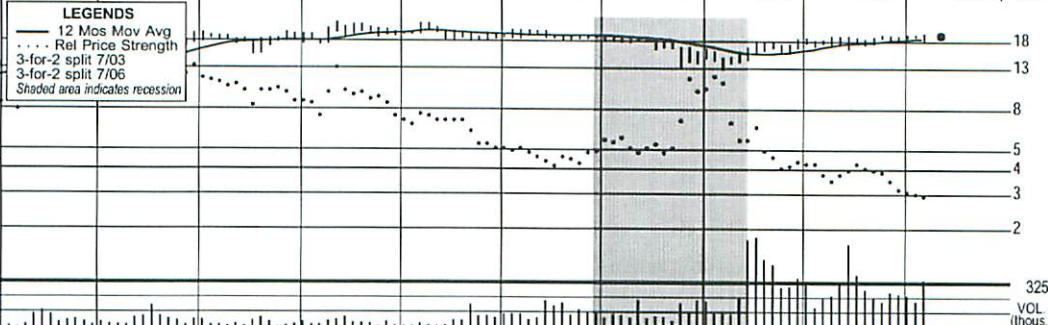
April 22, 2011

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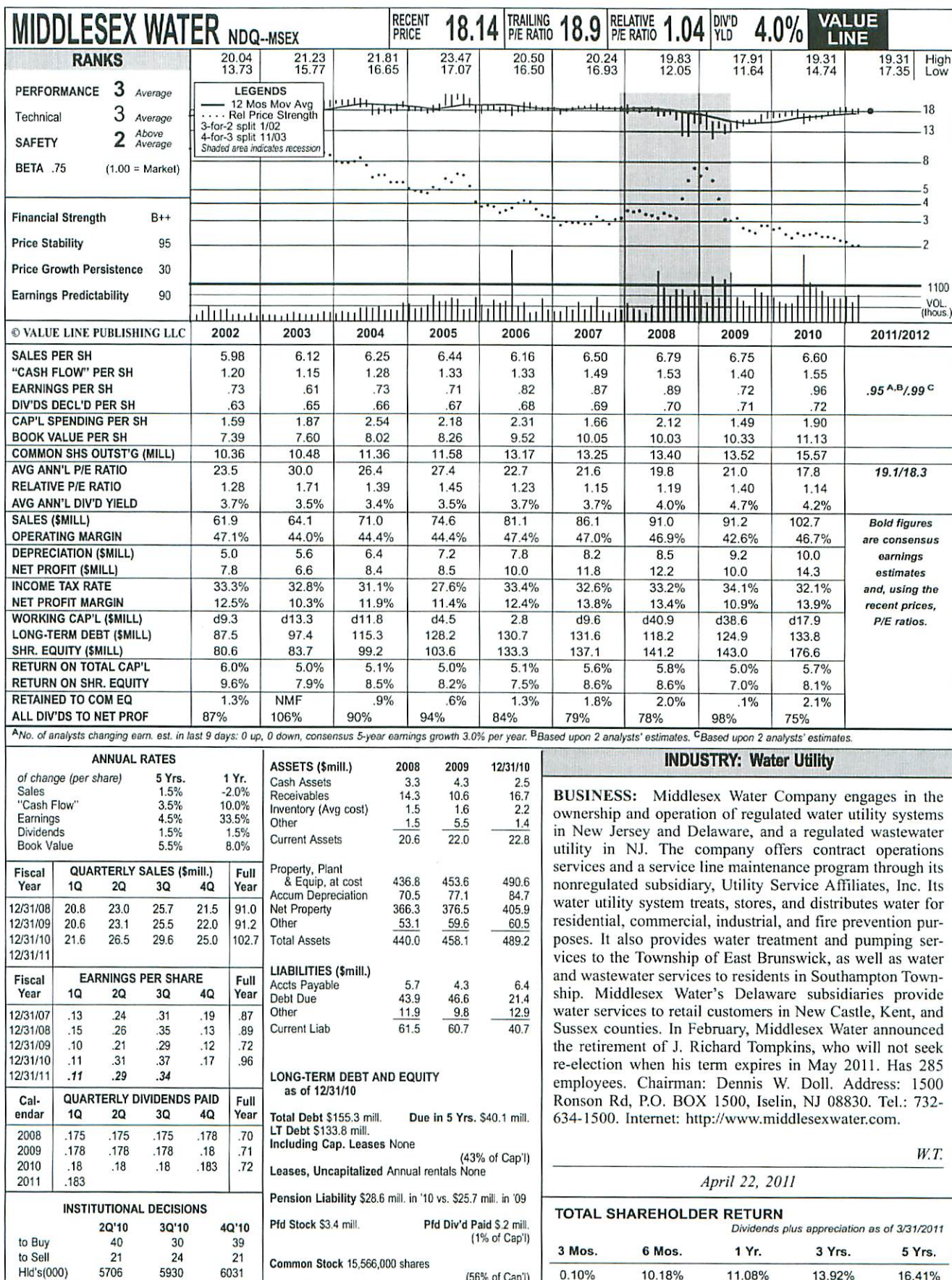
Sahana Zutshi

ARTESIAN RES. CORP. NDQ--ARTNA				RECENT PRICE	19.42	TRAILING P/E RATIO	19.4	RELATIVE P/E RATIO	1.06	DIV'D YLD	3.9%	VALUE LINE
RANKS		15.38 11.00	19.83 13.08	20.04 15.18	22.62 17.20	22.33 17.90	20.67 18.26	19.31 13.00	18.73 12.81	19.59 16.43	19.99 17.88	High Low
PERFORMANCE	3	Average										
Technical	3	Average										
SAFETY	2	Above Average										
BETA	.60	(1.00 = Market)										
Financial Strength	B+											
Price Stability	100											
Price Growth Persistence	45											
Earnings Predictability	90											
© VALUE LINE PUBLISHING LLC												
		2002	2003	2004	2005	2006	2007	2008	2009	2010	2011/2012	
SALES PER SH		5.97	6.20	6.67	7.52	7.77	7.20	7.59	8.11	8.48		
"CASH FLOW" PER SH		1.27	1.28	1.42	1.56	1.75	1.57	1.65	1.84	1.92		
EARNINGS PER SH		.76	.64	.72	.84	.97	.90	.86	.97	1.00		1.07 ^{A,B} /1.15 ^C
DIV'DS DECL'D PER SH		.52	1.06	1.11	1.16	.61	.66	.71	.72	.75		
CAP'L SPENDING PER SH		3.18	4.20	4.82	3.35	5.08	3.66	6.09	2.32	2.57		
BOOK VALUE PER SH		8.84	9.01	9.26	9.60	10.15	11.66	11.86	12.15	12.44		
COMMON SHS OUTST'G (MILL)		5.79	5.85	5.93	6.02	6.09	7.30	7.40	7.51	7.65		
AVG ANN'L P/E RATIO		17.3	24.7	25.4	23.5	20.3	21.5	20.1	16.4	18.2		18.1/16.9
RELATIVE P/E RATIO		.94	1.41	1.34	1.24	1.10	1.14	1.21	1.09	1.17		
AVG ANN'L DIV'D YIELD		3.9%	6.7%	6.1%	5.9%	3.1%	3.4%	4.1%	4.5%	4.1%		
SALES (\$MILL)		34.6	36.3	39.6	45.3	47.3	52.5	56.2	60.9	64.9		Bold figures are consensus earnings estimates and, using the recent prices, P/E ratios.
OPERATING MARGIN		99.6%	--	--	100.0%	45.6%	45.6%	45.1%	46.9%	46.5%		
DEPRECIATION (\$MILL)		3.2	3.6	4.0	4.4	4.6	5.2	5.8	6.6	7.0		
NET PROFIT (\$MILL)		4.2	3.9	4.4	5.0	6.1	6.3	6.4	7.3	7.6		
INCOME TAX RATE		40.4%	37.9%	39.6%	39.9%	39.0%	39.8%	40.8%	40.1%	40.0%		
NET PROFIT MARGIN		12.0%	10.8%	11.1%	11.1%	12.8%	11.9%	11.4%	11.9%	11.7%		
WORKING CAP'L (\$MILL)		2.4	d10.5	d8.7	d1.8	d8.8	2.5	d20.9	d23.3	d27.9		
LONG-TERM DEBT (\$MILL)		64.0	80.6	82.4	92.4	92.1	91.8	107.6	106.0	105.1		
SHR. EQUITY (\$MILL)		51.3	52.7	54.9	57.8	61.8	85.1	87.8	91.2	95.1		
RETURN ON TOTAL CAP'L		5.6%	4.5%	5.1%	5.3%	5.8%	5.3%	4.7%	5.2%	5.6%		
RETURN ON SHR. EQUITY		8.1%	7.4%	8.0%	8.7%	9.8%	7.4%	7.3%	8.0%	8.0%		
RETAINED TO COM EQ		2.8%	1.4%	2.1%	2.7%	3.8%	2.1%	1.4%	2.1%	2.0%		
ALL DIV'DS TO NET PROF		65%	81%	74%	69%	61%	71%	81%	74%	75%		
^A No. of analysts changing earn. est. in last 9 days: 0 up, 0 down, consensus 5-year earnings growth 3.6% per year. ^B Based upon 3 analysts' estimates. ^C Based upon 3 analysts' estimates.												
ANNUAL RATES			ASSETS (\$mill.)			INDUSTRY: Water Utility			BUSINESS: Artesian Resources Corporation, through its subsidiaries, provides water, wastewater and other services on the Delmarva Peninsula. The company distributes and sells water, including water for public and private fire protection, to residential, commercial, industrial, municipal and utility customers throughout the states of Delaware, Maryland and Pennsylvania. It also provides wastewater services to customers in Delaware and has entered into purchase agreements to provide wastewater services in the State of Maryland. In addition, Artesian provides contract water and wastewater operations, water and sewer Service Line Protection Plans, wastewater management services, and design, construction and engineering services. Artesian Resources is the parent holding company of Artesian Water Company, Inc., Artesian Water Pennsylvania, Inc., Artesian Water Maryland, Inc., Artesian Wastewater Management, Inc., Artesian Wastewater Maryland, Inc. and three other entities. Has 238 employees. Chairman, C.E.O. & President: Dian C. Taylor. Address: 664 Churchmans Rd., Newark, DE 19702. Tel.: 302 453-6900. Internet: http://www.artesianwater.com . W.T.			
of change (per share)	5 Yrs.	1 Yr.	Cash Assets	2008	2009	12/31/10						
Sales	3.5%	4.5%	Receivables	7.8	9.0	5.1						
"Cash Flow"	5.0%	4.0%	Inventory	1.1	1.2	1.2						
Earnings	5.0%	3.0%	Other	1.7	2.5	7.5						
Dividends	-8.0%	4.5%	Current Assets	13.5	13.2	14.0						
Book Value	5.5%	2.5%										
Fiscal Year	QUARTERLY SALES (\$mill.)				Full Year	LIABILITIES (\$mill.)			LONG-TERM DEBT AND EQUITY as of 12/31/10 Total Debt \$135.7 mill. Due in 5 Yrs. \$35.3 mill. LT Debt \$105.1 mill. Including Cap. Leases None (52% of Cap'l) Leases, Uncapitalized Annual rentals \$.1 mill. Pension Liability \$.5 mill. in '10 vs. \$.7 mill. in '09 Pfd Stock None Pfd Div'd Paid None Common Stock 7,649,435 shares (48% of Cap'l)			
	1Q	2Q	3Q	4Q		Accts Payable	4.6	3.7				
12/31/08	12.3	13.9	15.7	14.3	56.2	Debt Due	22.6	27.7				
12/31/09	13.9	15.4	16.1	15.5	60.9	Other	7.2	5.1				
12/31/10	15.0	16.0	18.0	15.9	64.9	Current Liab	34.4	36.5				
12/31/11												
Fiscal Year	EARNINGS PER SHARE				Full Year	TOTAL SHAREHOLDER RETURN			Dividends plus appreciation as of 3/31/2011 3 Mos. 6 Mos. 1 Yr. 3 Yrs. 5 Yrs. 3.86% 4.22% 14.86% 19.74% 6.44%			
	1Q	2Q	3Q	4Q								
12/31/07	.18	.19	.37	.14	.90							
12/31/08	.13	.21	.35	.17	.86							
12/31/09	.22	.27	.28	.20	.97							
12/31/10	.22	.24	.38	.16	1.00							
12/31/11	.21	.25	.37									
Cal-endar	QUARTERLY DIVIDENDS PAID				Full Year							
	1Q	2Q	3Q	4Q								
2008	.172	.178	.178	.178	.71							
2009	.178	.178	.178	.187	.72							
2010	.187	.188	.188	.189	.75							
2011	.197											
INSTITUTIONAL DECISIONS												
	2Q'10	3Q'10	4Q'10									
to Buy	26	17	23									
to Sell	15	20	21									
Hld's(000)	2151	2148	2190									

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CONN. WATER SERVICES			NDQ--CTWS		RECENT PRICE	25.01	TRAILING P/E RATIO	22.1	RELATIVE P/E RATIO	1.21	DIV'D YLD	3.7%	VALUE LINE	
RANKS		31.09 20.35	30.41 24.00	29.76 23.83	28.17 21.91	27.71 20.29	25.61 22.40	28.95 19.26	26.44 17.31	27.90 20.00	28.27 23.27	High Low		
PERFORMANCE	3 Average												45	
Technical	3 Average												30	
SAFETY	2 Above Average												22.5	
BETA	.80 (1.00 = Market)												13	
Financial Strength	B+											9		
Price Stability	95											6		
Price Growth Persistence	25											4		
Earnings Predictability	80											3		
© VALUE LINE PUBLISHING LLC		2002	2003	2004	2005	2006	2007	2008	2009	2010	2011/2012			
SALES PER SH		5.77	5.91	6.04	5.81	5.68	7.05	7.24	6.93	7.65				
"CASH FLOW" PER SH		1.78	1.89	1.91	1.62	1.52	1.90	1.95	1.93	2.04				
EARNINGS PER SH		1.12	1.15	1.16	.88	.81	1.05	1.11	1.19	1.13		1.20 ^A /1.24 ^C		
DIV'DS DECL'D PER SH		.81	.83	.84	.85	.86	.87	.88	.90	.92				
CAP'L SPENDING PER SH		1.98	1.49	1.58	1.96	1.96	2.24	2.44	3.28	3.06				
BOOK VALUE PER SH		10.06	10.46	10.94	11.52	11.60	11.95	12.23	12.67	13.05				
COMMON SHS OUTST'G (MILL)		7.94	7.97	8.04	8.17	8.27	8.38	8.46	8.57	8.68				
AVG ANN'L P/E RATIO		24.3	23.5	22.9	28.6	29.0	23.0	22.2	18.4	20.7		20.8/20.2		
RELATIVE P/E RATIO		1.33	1.34	1.21	1.51	1.57	1.22	1.34	1.22	1.33				
AVG ANN'L DIV'D YIELD		3.0%	3.0%	3.1%	3.4%	3.6%	3.6%	3.6%	4.1%	3.9%				
SALES (\$MILL)		45.8	47.1	48.5	47.5	46.9	59.0	61.3	59.4	66.4		Bold figures are consensus earnings estimates and, using the recent prices, P/E ratios.		
OPERATING MARGIN		57.7%	52.1%	51.0%	48.3%	43.7%	40.8%	49.0%	35.8%	40.7%				
DEPRECIATION (\$MILL)		5.4	5.9	6.0	6.1	5.9	7.2	7.1	6.4	7.9				
NET PROFIT (\$MILL)		8.8	9.2	9.4	7.2	6.7	8.8	9.4	10.2	9.8				
INCOME TAX RATE		33.8%	17.9%	22.9%	--	23.5%	32.4%	27.2%	19.5%	35.2%				
NET PROFIT MARGIN		19.2%	19.5%	19.4%	15.1%	14.3%	14.9%	15.4%	17.2%	14.8%				
WORKING CAP'L (\$MILL)		d5.1	d3.9	d.7	13.0	1.2	8.1	d3.3	d13.1	d14.7				
LONG-TERM DEBT (\$MILL)		64.8	64.8	66.4	77.4	77.3	92.3	92.2	112.0	111.7				
SHR. EQUITY (\$MILL)		80.7	84.2	88.7	94.9	96.7	100.9	104.2	109.3	114.0				
RETURN ON TOTAL CAP'L		7.4%	7.5%	7.0%	5.0%	4.9%	5.5%	5.9%	5.5%	5.4%				
RETURN ON SHR. EQUITY		10.9%	10.9%	10.6%	7.5%	6.9%	8.7%	9.0%	9.3%	8.6%				
RETAINED TO COM EQ		3.1%	3.2%	3.1%	.3%	NMF	1.6%	1.9%	2.3%	1.6%				
ALL DIV'DS TO NET PROF		72%	71%	71%	95%	105%	82%	79%	76%	81%				
^A No. of analysts changing earn. est. in last 9 days: 0 up, 0 down, consensus 5-year earnings growth 4.0% per year. ^B Based upon 3 analysts' estimates. ^C Based upon 3 analysts' estimates.														
ANNUAL RATES						ASSETS (\$mill.)			INDUSTRY: Water Utility					
of change (per share)						2008 2009 12/31/10			BUSINESS: Connecticut Water Service, Inc. primarily operates as a water utility provider. The company operates through three segments: Water Activities, Real Estate Transactions, and Services and Rentals. The Water Activities segment supplies public drinking water to its customers. Its Real Estate Transactions segment involves in the sale of its limited excess real estate holdings. The Services and Rentals segment provides contracted services to water and wastewater utilities and other clients, as well as leases certain properties to third parties. This segment's services include contract operations of water and wastewater facilities; Linebacker, its service line protection plan for public drinking water customers; and provision of bulk deliveries of emergency drinking water to businesses and residences via tanker truck. As of December 31, 2010, Connecticut Water Service provided water to approximately 90,000 customers in 55 towns throughout Connecticut. Has 225 employees. Chairman, C.E.O. & President: Eric W. Thornburg, Inc.: CT. Address: 93 West Main Street, Clinton, CT 06413. Tel.: (860) 669-8636. Internet: http://www.ctwater.com. W.T.					
Sales						.7 5.4 1.0								
"Cash Flow"						12.0 6.5 10.1								
Earnings						1.1 1.1 1.7								
Dividends						2.0 7.0 7.6								
Book Value						15.8 20.0 20.4								
Fiscal Year						Property, Plant & Equip, at cost								
1Q 2Q 3Q 4Q						418.1 448.2 471.6								
12/31/08						115.8 123.0 127.4								
12/31/09						302.3 325.2 344.2								
12/31/10						54.3 70.1 60.6								
12/31/11						372.4 415.3 425.2								
Fiscal Year						LIABILITIES (\$mill.)								
1Q 2Q 3Q 4Q						Accts Payable								
12/31/07						12.1 25.0 26.3								
12/31/08						1.3 1.6 2.2								
12/31/09						19.1 33.1 35.1								
12/31/10														
12/31/11														
Cal-endar						LONG-TERM DEBT AND EQUITY as of 12/31/10								
1Q 2Q 3Q 4Q						Total Debt \$138.0 mill. Due in 5 Yrs. \$26.3 mill.								
2008						LT Debt \$111.7 mill.								
2009						Including Cap. Leases None								
2010						(49% of Cap'l)								
2011						Leases, Uncapitalized Annual rentals \$3 mill.								
INSTITUTIONAL DECISIONS						Pension Liability \$16.7 mill. in '10 vs. \$14.9 mill. in '09								
2Q'10 3Q'10 4Q'10						Pfd Stock \$.8 mill. Pfd Div'd Paid Nil								
to Buy						Common Stock 8,676,849 shares								
to Sell						(51% of Cap'l)								
Hld's(000)						TOTAL SHAREHOLDER RETURN								
2790 2747 2764						Dividends plus appreciation as of 3/31/2011								
						3 Mos. 6 Mos. 1 Yr. 3 Yrs. 5 Yrs.								
						-4.61% 12.06% 17.78% 25.16% 21.46%								



SJW CORP. NYSE-SJW			RECENT PRICE	22.65	P/E RATIO	NMF (Trailing: 27.0 Median: 22.0)	RELATIVE P/E RATIO	NMF	DIV YLD	3.0%	VALUE LINE																
TIMELINESS	4	New 4/22/11	High: 20.3	17.8	15.1	15.0	19.6	27.8	45.3	43.0	35.1	30.4	28.2	26.8	Target Price	Range											
SAFETY	3	New 4/22/11	Low: 15.8	11.6	12.7	12.6	14.6	16.1	21.2	27.7	20.0	18.2	21.6	22.3	2014	2015											
TECHNICAL	3	New 4/22/11	<div>LEGENDS</div> <div>1.50 x Dividends p sh divided by Interest Rate</div> <div>Relative Price Strength</div> <div>Options: No</div> <div>Shaded areas indicate recessions</div>																								
BETA	.90	(1.00 = Market)																									
2014-16 PROJECTIONS			Price	Gain	Ann'l Total Return																						
High	40	(+75%)	17%																								
Low	25	(+10%)	6%																								
Insider Decisions			M J J A S O N D J																								
to Buy	1	0	0	0	0	0	0	1	0	1	0	1	0	1	0												
Options to Buy	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0												
Options to Sell	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0												
Institutional Decisions			2Q2010	3Q2010	4Q2010																						
to Buy	31	26	34																								
to Sell	32	28	26																								
Hlds(000)	8930	8969	8640																								
			Percent shares traded	21	14	7																					
			7																								
			1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	© VALUE LINE PUB. LLC	14-16					
			4.99	5.39	5.79	5.58	6.40	6.74	7.45	7.97	8.20	9.14	9.86	10.35	11.25	12.12	11.68	11.62	11.20	11.35	Revenues per sh	12.00					
			.98	1.43	1.27	1.26	1.43	1.23	1.49	1.55	1.75	1.89	2.21	2.38	2.30	2.44	2.21	2.37	2.40	2.40	"Cash Flow" per sh	2.60					
			.59	.96	.80	.76	.87	.58	.77	.78	.91	.87	1.12	1.19	1.04	1.08	.81	.84	.90	1.00	Earnings per sh ^A	1.30					
			.35	.37	.38	.39	.40	.41	.43	.46	.49	.51	.53	.57	.61	.65	.66	.68	.69	.74	Div'd Decl'd per sh ^B	.82					
			.96	1.06	1.27	1.81	1.77	1.89	2.63	2.06	3.41	2.31	2.83	3.87	6.62	3.79	3.17	5.65	5.15	5.00	Cap'l Spending per sh	4.80					
			5.58	6.31	7.02	7.53	7.88	7.90	8.17	8.40	9.11	10.11	10.72	12.48	12.90	13.99	13.66	13.75	14.90	15.70	Book Value per sh	17.00					
			19.50	19.02	19.02	19.01	18.27	18.27	18.27	18.27	18.27	18.27	18.27	18.28	18.36	18.18	18.50	18.55	20.50	22.00	Common Shs Outst'g ^C	25.00					
			9.9	6.8	11.2	13.1	15.5	33.1	18.5	17.3	15.4	19.6	19.7	23.5	33.4	26.2	28.7	29.5	Bold figures are Value Line estimates		Avg Ann'l P/E Ratio	25.0					
			.66	.43	.65	.68	.88	2.15	.95	.94	.88	1.04	1.05	1.27	1.77	1.58	1.91	1.89			Relative P/E Ratio	1.65					
			6.0%	5.7%	4.3%	3.9%	3.0%	2.1%	3.0%	3.4%	3.5%	3.0%	2.4%	2.0%	1.7%	2.3%	2.8%	2.8%			Avg Ann'l Div'd Yield	2.5%					
CAPITAL STRUCTURE as of 12/31/10			136.1 145.7 149.7 166.9 180.1 189.2 206.6 220.3 216.1 215.6 230 250 Revenues (\$mill)														300										
Total Debt \$300.8 mill. Due in 5 Yrs \$12.4 mill.			14.0 14.2 16.7 16.0 20.7 22.2 19.3 20.2 15.2 15.6 18.0 22.0 Net Profit (\$mill)														32.0										
LT Debt \$295.7 mill. LT Interest \$15.9 mill.			34.5% 40.4% 36.2% 42.1% 41.6% 40.8% 39.4% 39.5% 40.4% 39.7% 40.0% 40.0% Income Tax Rate														39.0%										
(LT Interest earned: 2.7x total interest coverage: 2.6x) (54% of Cap'l)			4.4% 4.2% 1.6% 2.1% 1.6% 2.1% 2.7% 2.3% 2.0% 3.6% 5.0% 5.0% AFUDC % to Net Profit														5.0%										
Leases, Uncapitalized: Annual rentals \$4.2 mill.			42.4% 41.7% 45.6% 43.7% 42.6% 41.8% 47.7% 46.0% 49.4% 53.7% 51.0% 50.0% Long-Term Debt Ratio														47.0%										
			57.6% 58.3% 54.4% 56.3% 57.4% 58.2% 52.3% 54.0% 50.6% 46.3% 49.0% 50.0% Common Equity Ratio														53.0%										
Pension Assets-12/10 \$10.8 mill. Oblig. \$58.8 mill.			259.4 263.5 306.0 328.3 341.2 391.8 453.2 470.9 499.6 550.7 625 700 Total Capital (\$mill)														900										
Pfd Stock None.			367.8 390.8 428.5 456.8 484.8 541.7 645.5 684.2 718.5 785.5 850 930 Net Plant (\$mill)														1175										
			6.7% 6.9% 6.9% 6.5% 7.6% 7.0% 5.8% 4.4% 4.2% 4.5% 4.5% Return on Total Cap'l														6.0%										
Common Stock 18,577,012 shs.			9.4% 9.3% 10.0% 8.7% 10.6% 9.7% 8.2% 8.0% 6.0% 6.1% 6.0% 6.5% Return on Shr. Equity														7.5%										
as of 2/8/11			9.4% 9.3% 10.0% 8.7% 10.6% 9.7% 8.2% 8.0% 6.0% 6.1% 6.0% 6.5% Return on Com Equity														7.5%										
MARKET CAP: \$425 million (Small Cap)			4.1% 3.8% 4.7% 3.6% 5.6% 5.2% 3.5% 3.3% 1.2% 1.2% 1.5% 2.0% Retained to Com Eq														2.5%										
			56% 59% 53% 58% 47% 46% 57% 59% 80% 81% 74% 74% All Div'ds to Net Prof														67%										
CURRENT POSITION			2008	2009	12/31/10																						
(SMILL.)																											
Cash Assets			3.4	1.4	1.7																						
Other			28.6	26.6	36.3																						
Current Assets			32.0	28.0	38.0																						
Accts Payable			5.8	6.6	5.5																						
Debt Due			19.1	6.9	5.1																						
Other			18.4	18.5	18.6																						
Current Liab.			43.3	32.0	29.2																						
Fix. Chg. Cov.			293%	352%	400%																						
ANNUAL RATES of change (per sh)			Past 10 Yrs.	Past 5 Yrs.	Est'd '08-'10 to '14-'16																						
Revenues			6.5%	5.5%	5.0%																						
"Cash Flow"			6.0%	3.5%	6.5%																						
Earnings			2.0%	-1.5%	9.0%																						
Dividends			5.0%	5.5%	4.0%																						
Book Value			6.0%	6.5%	3.5%																						
QUARTERLY REVENUES (\$mill.)			Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year																			
2008			41.3	60.0	69.5	49.5	220.3																				
2009			40.0	58.2	69.3	48.6	216.1																				
2010			40.4	54.1	70.3	50.8	215.6																				
2011			43.0	58.0	75.0	54.0	230																				
2012			47.0	63.0	81.0	59.0	250																				
EARNINGS PER SHARE ^A			Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year																			
2008			.15	.34	.44	.15	1.08																				
2009			.01	.23	.43	.14	.81																				
2010			.05	.24	.44	.11	.84																				
2011			.05	.25	.47	.13	.90																				
2012			.07	.28	.50	.15	1.00																				
QUARTERLY DIVIDENDS PAID ^B			Cal-endar	Mar.31	Jun.30	Sep.30	Dec.31	Full Year																			
2007			.15	.15	.15	.15	.60																				
2008			.16	.16	.16	.16	.64																				
2009			.165	.165	.165	.165	.66																				
2010			.17	.17	.17	.17	.68																				
2011			.173																								
(A) Diluted earnings. Excludes nonrecurring losses: '03, \$1.97; '04, \$3.78; '05, \$1.09; '06, \$16.36; '08, \$1.22; '10, 46¢. Next earnings report due April 28th. Quarterly eqs. may not add due to rounding.																											
(B) Dividends historically paid in early March, June, September, and December. ^B Div'd reinvestment plan available.																											
(C) In millions.																											
Company's Financial Strength B+																											
Stock's Price Stability 70																											
Price Growth Persistence 80																											
Earnings Predictability 85																											
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YORK WATER CO		NDQ--YORW		RECENT PRICE		16.52		TRAILING P/E RATIO		23.3		RELATIVE P/E RATIO		1.27		DIV'D YLD		3.2%		VALUE LINE	
RANKS		13.45 8.20		13.49 9.33		14.03 11.00		17.87 11.67		20.99 15.33		18.55 15.45		16.50 6.23		17.95 9.74		18.00 12.83		17.60 15.81	
PERFORMANCE		4		Below Average																High	
Technical		4		Below Average																Low	
SAFETY		2		Above Average																	
BETA		.70		(1.00 = Market)																	
Financial Strength		B++																			
Price Stability		90																			
Price Growth Persistence		60																			
Earnings Predictability		100																			
LEGENDS																					

Carolina Water Service, Inc.
Current Institutional Holdings and Individual Holdings
the Proxy Group of Nine Water Companies

	<u>1</u>	<u>2</u>
	July 06, 2011 Percentage of Institutional Holdings	July 06, 2011 Percentage of Individual Holdings (1)
Proxy Group of Nine Water Companies		
American States Water Co.	61.86 %	38.14 %
American Water Works Co., Inc.	84.08	15.92
Aqua America, Inc.	41.26	58.74
Artesian Resources Corp.	34.01	65.99
California Water Service Group	52.31	47.69
Connecticut Water Service, Inc.	32.20	67.80
Middlesex Water Company	39.65	60.35
SJW Corporation	46.54	53.46
York Water Company	24.25	75.75
Average	<u>46.24 %</u>	<u>53.76 %</u>

Notes:

(1) (1 - column 1).

Source of Information: pro.edgar-online.com, July 6, 2011

Carolina Water Service, Inc.
Indicated Common Equity Cost Rate
Through Use of a Risk Premium Model
Using an Adjusted Total Market Approach

<u>Line No.</u>		<u>Proxy Group of Nine Water Companies</u>
1.	Prospective Yield on Aaa Rated Corporate Bonds (1)	5.35 %
2.	Adjustment to Reflect Yield Spread Between Aaa Rated Corporate Bonds and A Rated Public Utility Bonds	<u>0.34 (2)</u>
3.	Adjusted Prospective Yield on A Rated Public Utility Bonds	5.69 %
4.	Adjustment to Reflect Bond Rating Difference of Proxy Group	<u>0.14 (3)</u>
5.	Adjusted Prospective Bond Yield	5.83
6.	Equity Risk Premium (4)	<u>4.50</u>
7.	Risk Premium Derived Common Equity Cost Rate	<u><u>10.33 %</u></u>

- Notes:
- (1) Derived in Note (4) on page 6 of this Schedule.
 - (2) The average yield spread of A rated public utility bonds over Aaa rated corporate bonds of 0.34% from page 4 of this Schedule.
 - (3) Adjustment to reflect the A3 Moody's bond rating of the proxy group of nine water companies as shown on page 2 of this Schedule. The 14 basis point adjustment is derived by taking 1/3 of the spread between Baa2 and A2 Public Utility Bonds ($1/3 * 0.42\% = 0.14\%$).
 - (4) From page 5 of this Schedule.

Carolina Water Service, Inc.
Comparison of Bond Ratings, Business Risk and Financial Risk Profiles for the
Proxy Group of Nine Water Companies

	Moody's		Bond Rating				Standard & Poor's			
	Bond Rating		July 2011				July 2011			
	Bond Rating	Numerical Weighting (1)	Bond Rating	Numerical Weighting (1)	Credit Rating	Numerical Weighting (1)	Business Risk Profile (2)	Numerical Weighting (1)	Financial Risk Profile (2)	Numerical Weighting (1)
Proxy Group of Nine Water Companies										
American States Water Co. (3)	A2	6.0	A+	5.0	A+	5.0	Excellent	1.0	Intermediate	3.0
American Water Works Co., Inc. (4)	Baa1	8.0	A+	5.0	BBB+	8.0	Excellent	1.0	Aggressive	5.0
Aqua America, Inc. (5)	NR	--	AA-	4.0	A+	5.0	Excellent	1.0	Intermediate	3.0
Artesian Resources Corp.	NR	--	NR	--	NR	--	NR	--	NR	--
California Water Service Group (6)	NR	--	AA-	4.0	A+	5.0	Excellent	1.0	Intermediate	3.0
Connecticut Water Service, Inc. (7)	NR	--	A	6.0	A	6.0	Excellent	1.0	Intermediate	3.0
Middlesex Water Company	NR	--	A	6.0	A-	7.0	Excellent	1.0	Intermediate	3.0
SJW Corporation (8)	NR	--	A	6.0	A	6.0	Excellent	1.0	Intermediate	3.0
York Water Company	NR	--	A-	7.0	A-	7.0	Excellent	1.0	Intermediate	3.0
Average	A3	7.0	A+	5.4	A	6.1	Excellent	1.0	Intermediate	3.3

- Notes: (1) From page 3 of this Schedule.
(2) From Standard & Poor's Issuer Ranking: U.S. Investor-Owned Water Utilities, Strongest to Weakest, June 20, 2011.
(3) Ratings, business risk and financial risk profiles are those of Golden State Water Company.
(4) Rating, business risk and financial risk profiles are those of Pennsylvania and New Jersey American Water.
(5) Ratings, business risk and financial risk profiles are those of Aqua Pennsylvania, Inc.
(6) Ratings, business risk and financial risk profiles are those of California Water Service Co.
(7) Ratings, business risk and financial risk profiles are those of Connecticut Water Company.
(8) Ratings, business risk and financial risk profiles are those of San Jose Water Co.

Source Information: Moody's Investors Service
Standard & Poor's Global Utilities Rating Service

Carolina Water Service, Inc.
Numerical Assignment for
Moody's and Standard & Poor's Bond Ratings
and Standard & Poor's Business and Financial Risk Profiles

<u>Moody's Bond Rating</u>	<u>Numerical Bond Weighting</u>	<u>Standard & Poor's Bond Rating</u>
Aaa	1	AAA
Aa1	2	AA+
Aa2	3	AA
Aa3	4	AA-
A1	5	A+
A2	6	A
A3	7	A-
Baa1	8	BBB+
Baa2	9	BBB
Baa3	10	BBB-
Ba1	11	BB+
Ba2	12	BB
Ba3	13	BB-

Standard & Poor's

<u>Business Risk Profile</u>	<u>Numerical Weighting</u>	<u>Financial Risk Profile</u>	<u>Numerical Weighting</u>
Excellent	1	Minimal	1
Strong	2	Modest	2
Satisfactory	3	Intermediate	3
Fair	4	Significant	4
Weak	5	Aggressive	5
Vulnerable	6	Highly Leveraged	6

Moody's
Comparison of Interest Rate Trends
for the Three Months Ending June 2011 (1)

Months	Corporate Bonds	Public Utility Bonds			Spread - Corporate v. Public Utility Bonds			Spread - Public Utility Bonds	
	Aaa Rated	Aa Rated	A Rated	Baa Rated	Aa (Pub. Util.) over Aaa (Corp.)	A (Pub. Util.) over Aaa (Corp.)	Baa (Pub. Util.) over Aaa (Corp.)	A over Aa	Baa over A
June-11	4.99 %	5.04 %	5.26 %	5.67 %					
May-11	4.96	5.08	5.32	5.74					
April-11	5.16	5.32	5.55	5.98					
Average of Last 3 Months	<u>5.04 %</u>	<u>5.15 %</u>	<u>5.38 %</u>	<u>5.80 %</u>	<u>0.11 %</u>	<u>0.34 %</u>	<u>0.76 %</u>	<u>0.23 %</u>	<u>0.42 %</u>

Notes: (1) All yields are distributed yields.

Source of Information: Mergent Bond Record, July 2011, Vol. 78, No. 7.

Carolina Water Service, Inc.
Judgment of Equity Risk Premium for
the Proxy Group of Nine Water Companies

<u>Line No.</u>		<u>Proxy Group of Nine Water Companies</u>
1.	Calculated equity risk premium based on the total market using the beta approach (1)	4.87
2.	Mean equity risk premium based on a study using the holding period returns of public utilities with A rated bonds (2)	<u>4.12</u>
3.	Average equity risk premium	<u><u>4.50</u></u> %

Notes: (1) From page 6 of this Schedule.
(2) From page 8 of this Schedule.

Carolina Water Service, Inc.
Derivation of Equity Risk Premium Based on the Total Market Approach
Using the Beta for
the Proxy Group of Nine Water Companies

<u>Line No.</u>		<u>Proxy Group of Nine Water Companies</u>
1.	Arithmetic mean total return rate on the Standard & Poor's 500 Composite Index - 1926-2010 (1)	11.90 %
2.	Arithmetic mean yield on Aaa and Aa Corporate Bonds 1926-2010 (2)	<u>(6.10)</u>
3.	Historical Equity Risk Premium	<u>5.80 %</u>
4.	Forecasted 3-5 year Total Annual Market Return (3)	13.44 %
5.	Prospective Yield an Aaa Rated Corporate Bonds (4)	<u>(5.35)</u>
6.	Forecasted Equity Risk Premium	<u>8.09 %</u>
7.	Conclusion of Equity Risk Premium (5)	6.95 %
8.	Adjusted Value Line Beta (6)	<u>0.70</u>
9.	Beta Adjusted Equity Risk Premium	<u>4.87 %</u>

- Notes: (1) Stocks, Bonds, Bills, and Inflation - Market Results for 1926-2010 Yearbook
Valuation Edition, Morningstar, Inc., 2011 Chicago, IL.
- (2) From Moody's Industrial Manual and Mergent Bond Record Monthly Update.
- (3) From page 3 of Schedule PMA-10.
- (4) Average forecast based upon six quarterly estimates of Aaa rated corporate bonds
per the consensus of nearly 50 economists reported in Blue Chip Financial
Forecasts dated July 1, 2011 (see page 7 of this Schedule). The estimates are
detailed below.

Third Quarter 2011	5.00 %
Fourth Quarter 2011	5.10
First Quarter 2012	5.30
Second Quarter 2012	5.40
Third Quarter 2012	5.60
Fourth Quarter 2012	<u>5.70</u>
Average	<u>5.35 %</u>

- (5) The average of the historical equity risk premium of 5.80% from Line No. 3 and
the forecasted equity risk premium of 8.09% from Line No. 6 $((5.80\% + 8.09\%) /$
2 = 6.95%.
- (6) Median beta from page 1 of Schedule PMA-10.

2 ■ BLUE CHIP FINANCIAL FORECASTS ■ JULY 1, 2011

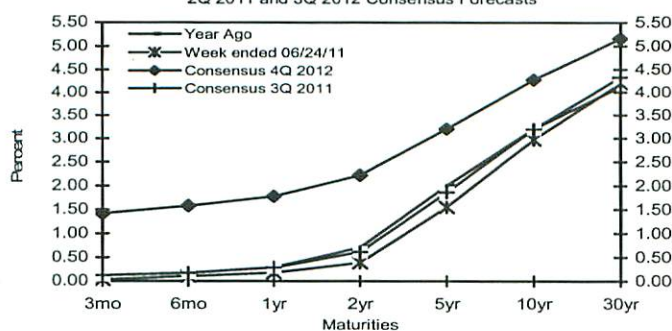
Consensus Forecasts Of U.S. Interest Rates And Key Assumptions¹

	-----History-----								Consensus Forecasts-Quarterly Avg.						
	-----Average For Week Ending-----				----Average For Month----				Latest Q*	3Q	4Q	1Q	2Q	3Q	4Q
Interest Rates	June 24	June 17	June 10	June 3	May	Apr.	Mar.	2Q 2011	2011	2011	2012	2012	2012	2012	2012
Federal Funds Rate	0.09	0.09	0.10	0.10	0.09	0.10	0.14	0.11	0.2	0.2	0.3	0.6	1.0	1.4	
Prime Rate	3.25	3.25	3.25	3.25	3.25	3.25	3.25	3.25	3.3	3.3	3.4	3.6	4.0	4.4	
LIBOR, 3-mo.	0.25	0.25	0.25	0.25	0.26	0.28	0.31	0.28	0.3	0.4	0.6	0.9	1.3	1.7	
Commercial Paper, 1-mo.	0.14	0.12	0.10	0.12	0.11	0.14	0.17	0.14	0.2	0.3	0.5	0.7	1.1	1.6	
Treasury bill, 3-mo.	0.03	0.05	0.05	0.05	0.04	0.06	0.10	0.06	0.1	0.2	0.4	0.6	1.0	1.4	
Treasury bill, 6-mo.	0.10	0.11	0.10	0.11	0.09	0.12	0.16	0.11	0.2	0.3	0.5	0.8	1.2	1.6	
Treasury bill, 1 yr.	0.17	0.18	0.18	0.18	0.19	0.25	0.26	0.22	0.3	0.4	0.7	0.9	1.4	1.8	
Treasury note, 2 yr.	0.39	0.40	0.41	0.44	0.56	0.73	0.70	0.62	0.6	0.8	1.1	1.4	1.8	2.2	
Treasury note, 5 yr.	1.55	1.58	1.58	1.63	1.84	2.17	2.11	1.96	1.9	2.1	2.4	2.6	2.9	3.2	
Treasury note, 10 yr.	2.97	2.99	3.00	3.01	3.17	3.46	3.41	3.29	3.2	3.4	3.6	3.8	4.1	4.3	
Treasury note, 30 yr.	4.19	4.21	4.22	4.21	4.29	4.50	4.51	4.40	4.3	4.5	4.6	4.8	5.0	5.2	
Corporate Aaa bond	4.96	4.98	4.97	4.95	4.96	5.16	5.13	5.06	5.0	5.1	5.3	5.4	5.6	5.7	
Corporate Baa bond	5.73	5.73	5.73	5.70	5.78	6.02	6.03	5.91	5.8	5.9	6.1	6.2	6.4	6.6	
State & Local bonds	4.46	4.49	4.49	4.51	4.59	4.99	4.92	4.77	4.6	4.7	4.9	5.0	5.2	5.3	
Home mortgage rate	4.50	4.50	4.49	4.55	4.64	4.84	4.84	4.73	4.7	4.9	5.1	5.3	5.5	5.7	
	-----History-----								Consensus Forecasts-Quarterly						
	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q*	3Q	4Q	1Q	2Q	3Q	4Q	
Key Assumptions	2009	2009	2010	2010	2010	2011	2011	2011	2011	2011	2012	2012	2012	2012	2012
Major Currency Index	76.4	72.8	74.8	77.6	75.9	73.0	71.9	69.7	70.1	70.2	70.6	71.2	71.7	71.9	
Real GDP	1.6	5.0	3.7	1.7	2.6	3.1	1.9	2.2	3.1	3.2	2.9	3.0	3.2	3.2	
GDP Price Index	0.7	-0.2	1.0	1.9	2.1	0.4	2.0	2.3	1.9	1.7	1.9	2.0	2.0	2.0	
Consumer Price Index	3.7	2.7	1.3	-0.5	1.4	2.6	5.2	4.2	2.2	2.1	2.3	2.3	2.3	2.4	

Forecasts for interest rates and the Federal Reserve's Major Currency Index represent averages for the quarter. Forecasts for Real GDP, GDP Price Index and Consumer Price Index are seasonally-adjusted annual rates of change (saar). Individual panel members' forecasts are on pages 4 through 9. Historical data for interest rates except LIBOR is from Federal Reserve Release (FRSR) H.15. LIBOR quotes available from *The Wall Street Journal*. Interest rate definitions are the same as those in FRSR H.15. Treasury yields are reported on a constant maturity basis. Historical data for the Fed's Major Currency Index is from FRSR H.10 and G.5. Historical data for Real GDP and GDP Chained Price Index are from the Bureau of Economic Analysis (BEA). Consumer Price Index (CPI) history is from the Department of Labor's Bureau of Labor Statistics (BLS). ¹ Interest rate data for 2Q 2011 based on historical data through the week ended June 24. Data for 2Q 2011 Major Currency Index also is based on data through week ended June 24. Figures for 2Q 2011 Real GDP, GDP Chained Price Index and Consumer Price Index are consensus forecasts based on a special question asked of the panelists this month (see page 14).

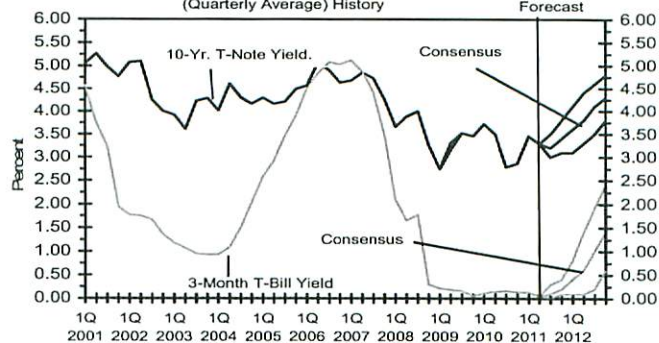
U.S. Treasury Yield Curve

Week ended May 20, 2011 and Year Ago vs. 2Q 2011 and 3Q 2012 Consensus Forecasts



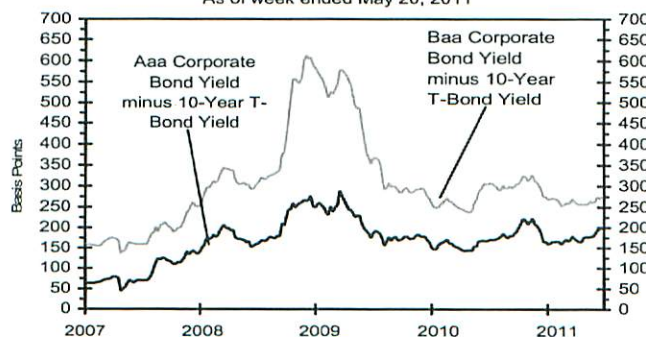
U.S. 3-Mo. T-Bills & 10-Yr. T-Note Yield

(Quarterly Average) History



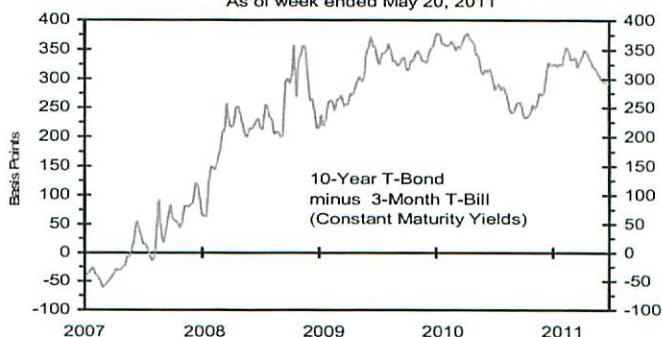
Corporate Bond Spreads

As of week ended May 20, 2011



U.S. Treasury Yield Curve

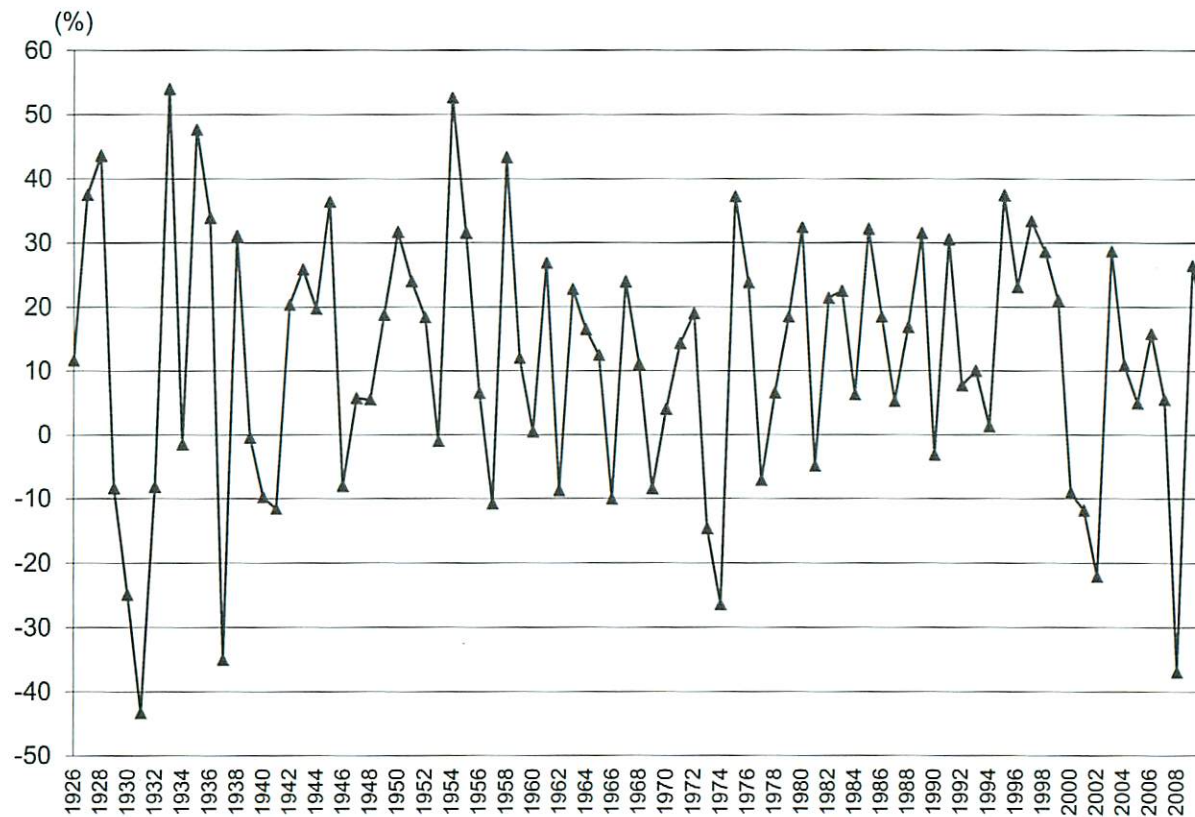
As of week ended May 20, 2011



Carolina Water Service, Inc.
Derivation of Mean Equity Risk Premium Based on a Study
Using Holding Period Returns of Public Utilities

<u>Line No.</u>		<u>Over A Rated Moody's Public Utility Bonds - AUS Consultants Study (1)</u>
1.	Arithmetic Mean Holding Period Returns on the Standard & Poor's Utility Index 1926- 2010 (2):	10.69 %
2.	Arithmetic Mean Yield on Moody's A Rated Public Utility Yields 1926-2010	<u>(6.57)</u>
3.	Equity Risk Premium	<u><u>4.12 %</u></u>
Notes: (1) S&P Public Utility Index and Moody's Public Utility Bond Average Annual Yields 1928-2010, (AUS Consultants - Utility Services, 2011).		
(2) Holding period returns are calculated based upon income received (dividends and interest) plus the relative change in the market value of a security over a one-year holding period.		

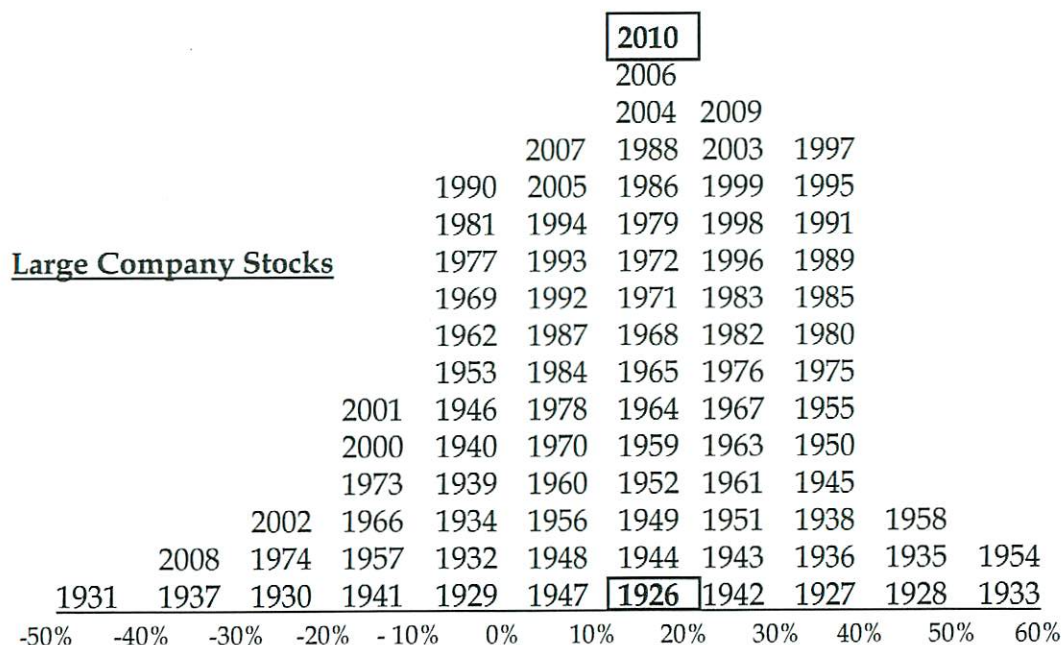
Large Company Stock Returns From 1926 to 2010



Source of Information:

Ibbotson® SBI® - 2011 Valuation Yearbook - Market Results for Stocks Bonds Bills and Inflation - 1926-2010,
Morningstar, Inc., 2011 Chicago, IL.

Total Returns on Large Company Stocks 1926 to 2010



$$\text{Arithmetic Mean: } r_A = \frac{\sum_{t=1}^n r_t}{n}$$

Source : Ibbotson® SBBI® - 2011 Valuation Yearbook - Market Results
for Stocks, Bonds, Bills, and Inflation -1926-2010
Morningstar, Inc., 2011 Chicago, IL

Total Returns on Large Company Stocks 1926 to 2010

Large Company Stocks



$$\text{Geometric Mean: } r_G = \left[V_n / V_0 \right]^{1/n} - 1$$

Source : Ibbotson® SBBI ® - 2011 Valuation Yearbook - Market Results
for Stocks, Bonds, Bills, and Inflation -1926-2010
Morningstar, Inc., 2011 Chicago, IL

Carolina Water Service, Inc.
Indicated Common Equity Cost Rate Through Use
of the Traditional Capital Asset Pricing Model (CAPM) and Empirical Capital Asset Pricing Model (ECAPM)

	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>
<u>Proxy Group of Nine Water Companies</u>	Value Line Adjusted Beta	Market Risk Premium (1)	Risk-Free Rate (2)	Traditional CAPM Cost Rate (3)	ECAPM Cost Rate (4)	Indicated Common Equity Cost Rate (5)
American States Water Co.	0.75	7.71 %	4.73 %	10.51 %	10.99 %	
American Water Works Co., Inc.	0.65	7.71	4.73	9.74	10.42	
Aqua America, Inc.	0.65	7.71	4.73	9.74	10.42	
Artesian Resources Corp.	0.60	7.71	4.73	9.36	10.13	
California Water Service Group	0.70	7.71	4.73	10.13	10.71	
Connecticut Water Service, Inc.	0.80	7.71	4.73	10.90	11.28	
Middlesex Water Company	0.75	7.71	4.73	10.51	10.99	
SJW Corporation	0.90	7.71	4.73	11.67	11.86	
York Water Company	0.70	7.71	4.73	10.13	10.71	
Average				<u>10.30 %</u>	<u>10.83 %</u>	<u>10.57 %</u>
Median				<u>10.13 %</u>	<u>10.71 %</u>	<u>10.42 %</u>

See page 2 for notes.

Carolina Water Service, Inc.
Development of the Market-Required Rate of Return on Common Equity Using
the Capital Asset Pricing Model for
the Proxy Group of Nine AUS Utility Reports Water Companies
Adjusted to Reflect a Forecasted Risk-Free Rate and Market Return

Notes:

- (1) For reasons explained in Ms. Ahern's accompanying direct testimony, from the thirteen weeks ending July 8, 2011, Value Line Summary & Index, a forecasted 3-5 year total annual market return of 13.44% can be derived by averaging the thirteen weeks ended July 8, 2011 forecasted total 3-5 year total appreciation, converting it into an annual market appreciation and adding the Value Line average forecasted annual dividend yield.

The 3-5 year average total market appreciation of 55% produces a four-year average annual return of 11.51% $((1.55^{.25}) - 1)$. When the average annual forecasted dividend yield of 1.93% is added, a total average market return of 13.44% $(1.93\% + 11.51\%)$ is derived.

The thirteen week forecasted total market return of 13.44% minus the forecasted risk-free rate of 4.73% (developed in Note 2) is 8.71% $(13.44\% - 4.73\%)$. The Morningstar, Inc. (Ibbotson Associates) calculated market premium of 6.70% for the period 1926-2010 results from a total market return of 11.90% less the average income return on long-term U.S. Government Securities of 5.20% $(11.90\% - 5.20\% = 6.70\%)$. This is then averaged with the 8.71% Value Line market premium resulting in a 7.71% market premium. The 7.71% market premium is then multiplied by the beta in column 1 of page 1 of this Schedule.

- (2) The average forecast based upon six quarterly estimates of 30-year Treasury Note yields per the consensus of nearly 50 economists reported in the Blue Chip Financial Forecasts dated July 1, 2011 (see page 7 of Schedule PMA-8). The estimates are detailed below:

	<u>30-Year Treasury Note Yield</u>
Third Quarter 2011	4.30
Fourth Quarter 2011	4.50
First Quarter 2012	4.60
Second Quarter 2012	4.80
Third Quarter 2012	5.00
Fourth Quarter 2012	<u>5.20</u>
Average	<u>4.73%</u>

- (3) The traditional Capital Asset Pricing Model (CAPM) is applied using the following formula:

$$R_S = R_F + \beta (R_M - R_F)$$

Where R_S = Return rate of common stock
 R_F = Risk Free Rate
 β = Value Line Adjusted Beta
 R_M = Return on the market as a whole

- (4) The empirical CAPM is applied using the following formula:

$$R_S = R_F + .25 (R_M - R_F) + .75 \beta (R_M - R_F)$$

Where R_S = Return rate of common stock
 R_F = Risk-Free Rate
 β = Value Line Adjusted Beta
 R_M = Return on the market as a whole

Source of Information: Value Line Summary & Index
Blue Chip Financial Forecasts, July 1, 2011
Value Line Investment Survey, April 22, 2011
Standard Edition and Small and Mid-Cap Edition
Ibbotson® SBBI® 2011 Valuation Yearbook – Market Results for
Stocks, Bonds, Bills, and Inflation – 1926 – 2010, Morningstar, Inc., 2011 Chicago, IL

Carolina Water Service, Inc.
Summary of Cost of Equity Models Applied to the
Proxy Group of Non-Utility Companies
Comparable in Total Risk to the
Proxy Group of Nine Water Companies

<u>Principal Methods</u>	<u>Proxy Group of Thirty-Nine Non- Utility Companies</u>
Projected Return on Book Common Equity (1)	15.50 %
Average of Market-Based Models (2)	<u>11.39 %</u>
Average	<u><u>13.45 %</u></u>

Notes:

- (1) From Schedule PMA-12.
- (2) Average of the results of the DCF (12.05%), RPM (11.38%), and CAPM / ECAPM (10.75%) analyses as shown on pages 1, 2, and 5 of Schedule PMA-13 respectively.

Carolina Water Service, Inc.
Basis of Selection of Comparable Risk
Domestic Non-Price Regulated Companies

<u>Proxy Group of Nine Water Companies</u>	<u>Value Line Adjusted Beta</u>	<u>Unadjusted Beta</u>	<u>Residual Standard Error of the Regression</u>
American States Water Co.	0.75	0.57	3.6376
American Water Works Co., Inc.	0.65	0.43	3.5017
Aqua America, Inc.	0.65	0.41	2.7699
Artesian Resources Corp.	0.60	0.34	2.4340
California Water Service Group	0.70	0.49	3.4453
Connecticut Water Service, Inc.	0.80	0.64	2.8611
Middlesex Water Company	0.75	0.56	2.6991
SJW Corporation	0.90	0.82	4.3423
York Water Company	0.70	0.48	3.2807
Average	<u>0.72</u>	<u>0.53</u>	<u>3.2191</u>
Beta Range (+/- 2 std. Devs. of Beta)	0.40	0.66	
2 std. Devs. of Beta	0.13		
Residual Std. Err. Range (+/- 2 std. Devs. of the Residual Std. Err.)	2.9363	3.5019	
Std. dev. of the Res. Std. Err.	0.1414		
2 std. devs. of the Res. Std. Err.	0.2828		

Carolina Water Service, Inc.
Proxy Group of Non-Price Regulated Companies
Comparable in Total Risk to the
Proxy Group of Nine Water Companies

Proxy Group of Thirty-Nine Non-Utility Companies	VL Adjusted Beta	Unadjusted Beta	Residual Standard Error of the Regression
Gallagher (Arthur J.)	0.70	0.54	3.0362
AutoZone Inc.	0.70	0.51	3.3427
Baxter Intl Inc.	0.65	0.45	2.9474
Bristol-Myers Squibb	0.75	0.57	3.0546
Brown & Brown	0.70	0.48	3.0383
Capitol Fed. Finl	0.65	0.44	3.2917
CenturyLink Inc.	0.75	0.55	2.9789
Quest Diagnostics	0.70	0.49	2.9409
Edwards Lifesciences	0.65	0.41	3.1041
Forest Labs.	0.80	0.64	3.3015
Gilead Sciences	0.65	0.46	3.5013
Gen-Probe	0.80	0.66	3.4121
Hasbro, Inc.	0.75	0.60	3.4389
Hudson City Bancorp	0.80	0.66	3.2150
Hospira Inc.	0.70	0.52	3.4108
IAC/InterActiveCorp	0.70	0.49	3.2562
Investors Bancorp	0.75	0.55	3.3951
J&J Snack Foods	0.70	0.48	3.4541
Lancaster Colony	0.75	0.57	3.3757
McKesson Corp.	0.75	0.58	3.3192
Marsh & McLennan	0.75	0.59	2.9986
MAXIMUS Inc.	0.80	0.63	3.4865
Owens & Minor	0.65	0.46	3.3308
Rollins, Inc.	0.80	0.66	3.0435
Sherwin-Williams	0.70	0.49	3.0351
Smucker (J.M.)	0.70	0.49	3.0242
Sara Lee Corp.	0.80	0.65	3.2561
Silgan Holdings	0.75	0.62	3.1746
Suburban Propane	0.75	0.59	2.9382
Stericycle Inc.	0.70	0.48	3.1808
Safeway Inc.	0.70	0.48	3.1874
Stryker Corp.	0.80	0.66	3.1280
TJX Companies	0.80	0.65	3.0165
Walgreen Co.	0.75	0.61	3.2419
WD-40 Co.	0.75	0.56	3.4782
Weis Markets	0.65	0.45	2.9598
Watson Pharmac.	0.75	0.57	3.0355
Berkley (W.R.)	0.70	0.50	3.0005
West Pharmac. Svcs.	0.80	0.62	3.4659
Average	0.73	0.55	3.20
Proxy Group of Nine Water Companies	0.72	0.53	3.2191

Carolina Water Service, Inc.
Basis of Selection of Groups of Domestic, Non-Price Regulated Companies
Comparable in Total Risk to the Proxy Group of Nine Water Companies

- (1) The proxy group of thirty-nine non-utility companies was selected based upon the proxy group of nine water companies unadjusted beta range of 0.40 – 0.66 and standard error of the regression range of 2.9363 – 3.5019. These ranges are based upon plus or minus two standard deviations of the unadjusted beta and standard error of the regression as detailed in Ms. Ahern's direct testimony. Plus or minus two standard deviations captures 95.50% of the distribution of unadjusted betas and standard errors of the regression.
- (2) The standard deviation of group of nine water companies' standard error of the regression is 0.1414. The standard deviation of the standard error of the regression is calculated as follows:

$$\text{Standard Deviation of the Std. Err. of the Regr.} = \frac{\text{Standard Error of the Regression}}{\sqrt{2N}}$$

where: N = number of observations. Since Value Line betas are derived from weekly price change observations over a period of five years, N = 259

$$\text{Thus, } 0.1414 = \frac{3.2191}{\sqrt{518}} = \frac{3.2191}{22.7596}$$

Source of Information: Value Line, Inc., June 15, 2011
Value Line Investment Survey (Standard Edition)

Carolina Water Service, Inc.
Comparable Earnings Analysis
for the Proxy Group of Non-Utility Companies Comparable in Total Risk to the
Proxy Group of Nine Water Companies(1)

Proxy Group of Thirty-Nine Non-Utility Companies	VL Adjusted Beta	Unadjusted Beta	Residual Standard Error of the Regression	Standard Deviation of Beta	Rate of Return on Book Common Equity, Net Worth, or Partner's Capital	
					5-Year Projected (2)	Student's T Statistic
Gallagher (Arthur J.)	0.70	0.54	3.0362	0.0629	13.00 %	(0.5)
AutoZone Inc.	0.70	0.51	3.3427	0.0693	NMF	(1.3)
Baxter Intl Inc.	0.65	0.45	2.9474	0.0611	27.50	0.5
Bristol-Myers Squibb	0.75	0.57	3.0546	0.0633	20.00	0.0
Brown & Brown	0.70	0.48	3.0383	0.0630	12.00	(0.5)
Capitol Fed. Finl	0.65	0.44	3.2917	0.0682	3.50	(1.1)
CenturyLink Inc.	0.75	0.55	2.9789	0.0617	9.00	(0.7)
Quest Diagnostics	0.70	0.49	2.9409	0.0609	15.00	(0.3)
Edwards Lifesciences	0.65	0.41	3.1041	0.0643	18.50	(0.1)
Forest Labs.	0.80	0.64	3.3015	0.0684	13.50	(0.4)
Gilead Sciences	0.65	0.46	3.5013	0.0726	36.50	1.1
Gen-Probe	0.80	0.66	3.4121	0.0707	13.50	(0.4)
Hasbro, Inc.	0.75	0.60	3.4389	0.0713	28.00	0.5
Hudson City Bancorp	0.80	0.66	3.2150	0.0666	10.00	(0.7)
Hospira Inc.	0.70	0.52	3.4108	0.0707	24.50	0.3
IAC/InterActiveCorp	0.70	0.49	3.2562	0.0754	4.50	(1.0)
Investors Bancorp	0.75	0.55	3.3951	0.0704	9.50	(0.7)
J&J Snack Foods	0.70	0.48	3.4541	0.0716	13.00	(0.5)
Lancaster Colony	0.75	0.57	3.3757	0.0700	17.50	(0.2)
McKesson Corp.	0.75	0.58	3.3192	0.0688	14.50	(0.4)
Marsh & McLennan	0.75	0.59	2.9986	0.0621	15.00	(0.3)
MAXIMUS Inc.	0.80	0.63	3.4865	0.0723	35.00	1.0
Owens & Minor	0.65	0.46	3.3308	0.0690	16.00	(0.3)
Rollins, Inc.	0.80	0.66	3.0435	0.0631	32.00	0.8
Sherwin-Williams	0.70	0.49	3.0351	0.0629	24.50	0.3
Smucker (J.M.)	0.70	0.49	3.0242	0.0627	11.50	(0.6)
Sara Lee Corp.	0.80	0.65	3.2561	0.0675	94.00 (3)	4.9
Silgan Holdings	0.75	0.62	3.1746	0.0658	17.00	(0.2)
Suburban Propane	0.75	0.59	2.9382	0.0609	25.00	0.3
Stericycle Inc.	0.70	0.48	3.1808	0.0659	15.50	(0.3)
Safeway Inc.	0.70	0.48	3.1874	0.0661	17.00	(0.2)
Stryker Corp.	0.80	0.66	3.1280	0.0648	19.50	(0.0)
TJX Companies	0.80	0.65	3.0165	0.0625	44.00	1.6
Walgreen Co.	0.75	0.61	3.2419	0.0672	20.50	0.0
WD-40 Co.	0.75	0.56	3.4782	0.0721	15.50	(0.3)
Weis Markets	0.65	0.45	2.9598	0.0613	9.00	(0.7)
Watson Pharmac.	0.75	0.57	3.0355	0.0629	13.50	(0.4)
Berkley (W.R.)	0.70	0.50	3.0005	0.0622	13.50	(0.4)
West Pharmac. Svcs.	0.80	0.62	3.4659	0.0718	14.50	(0.4)
Average	0.73	0.55	3.1999	0.0665		
Average for the Proxy Group of Nine Water Companies	0.72	0.53	3.2191 (1)	0.0674		
Median (4)					15.50%	
Conservative Median (5)					15.50%	

Notes:

- (1) See Page 4 of Schedule PMA-11.
- (2) From Value Line Investment Survey, various issues for the years 2013 - 2015 / 2014 - 2016.
- (3) The student's T statistic associated with these returns exceeds 1.96 at the 95% level of confidence. Therefore, they have been excluded, as outliers, to arrive at proper projected returns as fully explained in Ms. Ahern's testimony.
- (4) Median five year projected rate of return on book common equity, shareholders' equity, net worth, or partners' capital including returns identified as outliers as outlined in note (3) above.
- (5) Median five year projected rate of return on book common equity, shareholders' equity, net worth, or partners' capital excluding returns identified as outliers as outlined in note (3) above.

Carolina Water Service, Inc.
DCF Results for the Proxy Group of Non-Utility Companies Comparable in Total Risk to
the Proxy Group of Nine Water Companies

Proxy Group of Thirty- Nine Non-Utility Companies	Average Dividend Yield	Value Line Projected Five Year Growth in EPS	Reuters Mean Consensus Projected Five Year Growth Rate in EPS	Zack's Five Year Projected Growth Rate in EPS	Yahoo/ Finance Projected Five Year Growth in EPS	Average Projected Five Year Growth Rate in EPS	Adjusted Dividend Yield	Indicated Common Equity Cost Rate
Gallagher (Arthur J.	4.57 %	8.50 %	9.00 %	9.80 %	9.00 %	9.08 %	4.77 %	13.85 %
AutoZone Inc.	-	14.50	15.00	13.50	14.67	14.42	-	N/A
Baxter Intl Inc.	2.13	9.50	9.00	9.70	9.87	9.52	2.24	11.76
Bristol-Myers Squibb	4.67	7.50	1.90	0.70	(1.19)	3.37	4.75	8.12
Brown & Brown	1.25	7.00	11.00	13.30	11.60	10.73	1.32	12.05
Capitol Fed. Finl	2.60	12.00	N/A	N/A	N/A	12.00	2.75	14.75
Centurylink, Inc.	7.10	(1.00)	2.80	(0.30)	5.65	4.23	7.25	11.48
Quest Diagnostics	0.69	9.00	11.00	11.70	11.21	10.73	0.73	11.46
Edwards Lifesciences	-	15.00	27.00	33.90	26.31	25.55	-	N/A
Forest Labs.	-	NMF	3.40	(2.40)	(1.51)	3.40	-	N/A
Gilead Sciences	-	10.00	15.00	14.60	15.53	13.78	-	N/A
Gen-Probe	-	11.00	12.00	13.60	12.48	12.27	-	N/A
Hasbro, Inc.	2.64	10.00	13.00	N/A	13.55	12.18	2.80	14.98
Hudson City Bancorp	3.58	3.50	4.50	4.50	5.00	4.38	3.66	8.04
Hospira Inc.	-	11.50	11.00	12.20	10.78	11.37	-	N/A
IAC/InterActiveCorp	-	22.50	35.00	25.00	25.00	26.88	-	N/A
Investors Bancorp In	-	NMF	15.00	15.00	15.00	15.00	-	N/A
J&J Snack Foods	0.96	10.50	N/A	N/A	N/A	10.50	1.01	11.51
Lancaster Colony	2.18	9.00	N/A	N/A	10.00	9.50	2.28	11.78
McKesson Corp.	0.86	9.50	11.00	11.30	13.70	11.38	0.91	12.29
Marsh & McLennan	2.79	28.50	8.50	10.70	8.54	14.06	2.99	17.05
MAXIMUS Inc.	0.38	18.00	10.00	N/A	10.00	12.67	0.41	13.08
Owens & Minor	2.37	11.00	10.00	11.50	10.07	10.64	2.49	13.13
Rollins, Inc.	1.41	14.50	N/A	N/A	10.00	12.25	1.49	13.74
Sherwin-Williams	1.74	11.00	11.00	10.40	11.70	11.03	1.83	12.86
Smucker (J.M.)	2.31	10.50	6.90	8.00	7.08	8.12	2.41	10.53
Sara Lee Corp.	2.42	6.00	8.70	6.00	9.48	7.55	2.51	10.06
Silgan Holdings	1.02	11.50	8.00	5.00	8.06	8.14	1.06	9.20
Suburban Propane	6.41	1.00	4.00	3.00	4.00	3.00	6.51	9.51
Stericycle Inc.	-	14.50	17.00	16.50	16.00	16.00	-	N/A
Safeway Inc.	2.02	6.50	10.00	10.70	10.43	9.41	2.11	11.52
Stryker Corp.	1.20	13.00	11.00	11.20	10.89	11.52	1.27	12.79
TJX Companies	1.46	13.50	13.00	14.60	13.35	13.61	1.56	15.17
Walgreen Co.	1.62	12.00	13.00	13.40	14.17	13.14	1.73	14.87
WD-40 Co.	2.66	9.00	12.00	12.00	12.00	11.25	2.80	14.05
Weis Markets	2.90	6.50	N/A	N/A	N/A	6.50	2.99	9.49
Watson Pharmac.	-	11.50	11.00	12.80	12.53	11.96	-	N/A
Berkley (W.R.)	0.87	11.50	11.00	11.30	9.67	10.87	0.92	11.79
West Pharm. Svcs.	1.51	8.50	20.00	N/A	15.00	14.50	1.62	16.12
Average								12.31 %
Median								12.05 %

NA= Not Available
NMF= Not Meaningful Figure

- (1) Ms. Ahern's application of the DCF model to the domestic, non-price regulated comparable risk companies is identical to the application of the DCF to her proxy group of water companies. She uses the 60 day average price and the spot indicated dividend as of 4/07/30 for her dividend yield and then adjusts that yield for 1/2 the average projected growth rate in EPS, which is calculated by averaging the 5 year projected growth in EPS provided by Value Line, www.reuters.com, www.zacks.com, and www.yahoo.com (excluding any negative growth rates) and then adding that growth rate to the adjusted dividend yield.

Source of Information: Value Line Investment Survey;
www.reuters.com Downloaded on 07/06/2011
www.zacks.com Downloaded on 07/06/2011
www.yahoo.com Downloaded on 07/06/2011

Carolina Water Service, Inc.
Indicated Common Equity Cost Rate
Through Use of a Risk Premium Model
Using an Adjusted Total Market Approach

<u>Line No.</u>		<u>Proxy Group of Thirty-Nine Non- Utility Companies</u>
1.	Prospective Yield on Baa Rated Corporate Bonds (1)	6.17 %
2.	Equity Risk Premium (2)	<u>5.21</u>
3.	Risk Premium Derived Common Equity Cost Rate	<u><u>11.38 %</u></u>

Notes: (1) Average forecast based upon six quarterly estimates of Baa rated corporate bonds per the consensus of nearly 50 economists reported in Blue Chip Financial Forecasts dated July 1, 2011 (see page 7 of Schedule PMA-PMA-8). The estimates are detailed below.

Third Quarter 2011	5.80 %
Fourth Quarter 2011	5.90
First Quarter 2012	6.10
Second Quarter 2012	6.20
Third Quarter 2012	6.40
Fourth Quarter 2012	<u>6.60</u>
Average	<u><u>6.17 %</u></u>

(2) From page 4 of this Schedule.

Carolina Water Service, Inc.
Comparison of Bond Ratings for the
Proxy Group of Non-Utility Companies Comparable in Total Risk to the
Proxy Group of Nine Water Companies

Proxy Group of Thirty-Nine Non-Utility Companies	Moody's Bond Rating 7/6/2011		Standard & Poor's Bond Rating 7/6/2011	
	Bond Rating	Numerical Weighting (1)	Bond Rating	Numerical Weighting (1)
Gallagher (Arthur J.)	N/A	--	N/A	--
AutoZone Inc.	Baa2	9	BBB	9
Baxter Intl Inc.	A3	7	A+	5
Bristol-Myers Squibb	A2	6	A+	5
Brown & Brown	N/A	--	N/A	--
Capitol Fed. Finl	N/A	--	N/A	--
CenturyLink Inc.	Baa3	10	N/A	--
Quest Diagnostics	Baa2	9	BBB+	8
Edwards Lifesciences	N/A	--	N/A	--
Forest Labs.	N/A	--	N/A	--
Gilead Sciences	Baa1	8	N/A	--
Gen-Probe	N/A	--	N/A	8
Hasbro, Inc.	Baa2	9	BBB+	--
Hudson City Bancorp	N/A	--	N/A	--
Hospira Inc.	Baa3	10	BBB+	8
IAC/InterActiveCorp	Ba2	12	N/A	--
Investors Bancorp	N/A	--	N/A	--
J&J Snack Foods	N/A	--	N/A	--
Lancaster Colony	N/A	--	N/A	--
McKesson Corp.	Baa2	9	A-	7
Marsh & McLennan	Baa2	9	BBB-	10
MAXIMUS Inc.	N/A	--	N/A	--
Owens & Minor	Ba2	12	BBB-	10
Rollins, Inc.	N/A	--	N/A	--
Sherwin-Williams	A3	4	A	6
Smucker (J.M.)	N/A	--	N/A	--
Sara Lee Corp.	Baa1	8	BBB	9
Silgan Holdings	Ba3	13	N/A	--
Suburban Propane	Ba2	12	N/A	--
Stericycle Inc.	N/A	--	N/A	--
Safeway Inc.	A3	7	BBB	9
Stryker Corp.	A3	7	N/A	--
TJX Companies	A3	7	A	6
Walgreen Co.	A2	6	N/A	--
WD-40 Co.	N/A	--	N/A	--
Weis Markets	N/A	--	N/A	--
Watson Pharmac.	Baa3	10	N/A	--
Berkley (W.R.)	Baa2	9	BBB+	8
West Pharmac. Svcs.	N/A	--	N/A	--
Average	<u>Baa2</u>	<u>8.8</u>	<u>BBB+</u>	<u>7.7</u>

Notes:

(1) From page 3 of Schedule

Source of Information:

Standard & Poor's Bond Guide June 2011
www.moodys.com; downloaded 7/6/2011

Carolina Water Service, Inc.
Derivation of Equity Risk Premium Based on the Total Market Approach
Using the Beta for
the Proxy Group of Non-Utility Companies
Comparable in Total Risk to the
Proxy Group of Nine Water Companies

<u>Line No.</u>		<u>Proxy Group of Thirty-Nine Non- Utility Companies</u>
1.	Arithmetic mean total return rate on the Standard & Poor's 500 Composite Index - 1926-2010 (1)	11.90 %
2.	Arithmetic mean yield on Aaa and Aa Corporate Bonds 1926-2010 (2)	<u>(6.10)</u>
3.	Historical Equity Risk Premium	<u>5.80 %</u>
4.	Forecasted 3-5 year Total Annual Market Return (3)	13.44 %
5.	Prospective Yield an Aaa Rated Corporate Bonds (4)	<u>(5.35)</u>
6.	Forecasted Equity Risk Premium	<u>8.09 %</u>
7.	Conclusion of Equity Risk Premium (5)	6.95 %
8.	Adjusted Value Line Beta (6)	<u>0.75</u>
9.	Beta Adjusted Equity Risk Premium	<u>5.21 %</u>

- Notes: (1) Ibbotson Associates 2011 Valuation Yearbook - Market Results for 1926-2010, Morningstar, Inc., 2011 Chicago, IL.
(2) From Moody's Industrial Manual and Mergent Bond Record Monthly Update.
(3) From page 2 of Schedule PMA-PMA-10.
(4) Average forecast based upon six quarterly estimates of Aaa rated corporate bonds per the consensus of nearly 50 economists reported in Blue Chip Financial Forecasts dated July 1, 2011 (see page 7 of Schedule PMA-PMA-8). The estimates are detailed below.

Third Quarter 2011	5.00 %
Fourth Quarter 2011	5.10
First Quarter 2012	5.30
Second Quarter 2012	5.40
Third Quarter 2012	5.60
Fourth Quarter 2012	<u>5.70</u>
Average	<u>5.35 %</u>

- (5) The average of the historical equity risk premium of 5.80% from Line No. 3 and the forecasted equity risk premium of 8.09% from Line No. 6 $((5.80\% + 8.09\%) / 2 = 6.95\%$.
(6) Median beta from page 5 of this Schedule.

Carolina Water Service, Inc.
Traditional CAPM and ECAPM Results for the Proxy Group of Non-Utility Companies Comparable in Total Risk to the
Proxy Group of Nine Water Companies

Proxy Group of Thirty-Nine Non-Utility Companies	Value Line Adjusted Beta	Market Risk Premium (1)	Risk-Free Rate (2)	Traditional CAPM Cost Rate (3)	ECAPM Cost Rate (4)	Indicated Common Equity Cost Rate (5)
Gallagher (Arthur J.)	0.70	7.71	4.73	10.13	10.71	
AutoZone Inc.	0.70	7.71	4.73	10.13	10.71	
Baxter Intl Inc.	0.65	7.71	4.73	9.74	10.42	
Bristol-Myers Squibb	0.75	7.71	4.73	10.51	10.99	
Brown & Brown	0.70	7.71	4.73	10.13	10.71	
Capitol Fed. Finl	0.65	7.71	4.73	9.74	10.42	
CenturyLink Inc.	0.75	7.71	4.73	10.51	10.99	
Quest Diagnostics	0.70	7.71	4.73	10.13	10.71	
Edwards Lifesciences	0.65	7.71	4.73	9.74	10.42	
Forest Labs.	0.80	7.71	4.73	10.90	11.28	
Gilead Sciences	0.65	7.71	4.73	9.74	10.42	
Gen-Probe	0.80	7.71	4.73	10.90	11.28	
Hasbro, Inc.	0.75	7.71	4.73	10.51	10.99	
Hudson City Bancorp	0.80	7.71	4.73	10.90	11.28	
Hospira Inc.	0.70	7.71	4.73	10.13	10.71	
IAC/InterActiveCorp	0.70	7.71	4.73	10.13	10.71	
Investors Bancorp	0.75	7.71	4.73	10.51	10.99	
J&J Snack Foods	0.70	7.71	4.73	10.13	10.71	
Lancaster Colony	0.75	7.71	4.73	10.51	10.99	
McKesson Corp.	0.75	7.71	4.73	10.51	10.99	
Marsh & McLennan	0.75	7.71	4.73	10.51	10.99	
MAXIMUS Inc.	0.80	7.71	4.73	10.90	11.28	
Owens & Minor	0.65	7.71	4.73	9.74	10.42	
Rollins, Inc.	0.80	7.71	4.73	10.90	11.28	
Sherwin-Williams	0.70	7.71	4.73	10.13	10.71	
Smucker (J.M.)	0.70	7.71	4.73	10.13	10.71	
Sara Lee Corp.	0.80	7.71	4.73	10.90	11.28	
Silgan Holdings	0.75	7.71	4.73	10.51	10.99	
Suburban Propane	0.75	7.71	4.73	10.51	10.99	
Stericycle Inc.	0.70	7.71	4.73	10.13	10.71	
Safeway Inc.	0.70	7.71	4.73	10.13	10.71	
Stryker Corp.	0.80	7.71	4.73	10.90	11.28	
TJX Companies	0.80	7.71	4.73	10.90	11.28	
Walgreen Co.	0.75	7.71	4.73	10.51	10.99	
WD-40 Co.	0.75	7.71	4.73	10.51	10.99	
Weis Markets	0.65	7.71	4.73	9.74	10.42	
Watson Pharmac.	0.75	7.71	4.73	10.51	10.99	
Berkley (W.R.)	0.70	7.71	4.73	10.13	10.71	
West Pharmac. Svcs.	0.80	7.71	4.73	10.90	11.28	
Average				<u>10.36 %</u>	<u>10.88 %</u>	<u>10.62 %</u>
Median				<u>10.51 %</u>	<u>10.99 %</u>	<u>10.75 %</u>

Notes:

- (1) From Schedule PMA-PMA-10, page 2, note 1.
- (2) From Schedule PMA-PMA-10, page 2, note 2.
- (3) Derived from the model shown on Schedule PMA-PMA-10, page 2, note 3.
- (4) Derived from the model shown on Schedule PMA-PMA-10, page 2, note 4.
- (5) Average of CAPM and ECAPM cost rates.

Carolina Water Service, Inc.
Derivation of Investment Risk Adjustment Based upon
Ibbotson Associates' Size Premia for the Decile Portfolios of the NYSE/AMEX/NASDAQ

Line No.		<u>1</u>		<u>2</u>		<u>3</u>		<u>4</u>
		Market Capitalization on July 6, 2011 (1)		Applicable Decile of the NYSE/AMEX/ NASDAQ (2)		Applicable Size Premium (3)		Spread from Applicable Size Premium for (4)
		(millions)	(times larger)					
1.	<u>Carolina Water Service, Inc.</u>							
a.	<u>Based Upon the Proxy Group of Nine Water Companies</u>	\$ 18.980		10		6.36%		
2.	<u>Proxy Group of Nine Water Companies</u>	\$ 1,194.619	62.9 x	6-7		1.85%		4.51%

	(A)	(B)	(C)	(D)	(E)
	Decile	Number of Companies (millions)	Recent Total Market Capitalization (millions)	Recent Average Market Capitalization (millions)	Size Premium (Return in Excess of CAPM) (2)
Largest	1	168	\$ 8,586,385.656	\$ 51,109.438	-0.38%
	2	181	1,873,378.709	\$ 10,350.159	0.81%
	3	187	1,022,604.243	\$ 5,468.472	1.01%
	4	185	594,702.185	\$ 3,214.606	1.20%
	5	213	482,327.242	\$ 2,264.447	1.81%
	6	230	360,140.550	\$ 1,565.828	1.82%
	7	287	304,948.414	\$ 1,062.538	1.88%
	8	361	239,018.595	\$ 662.101	2.65%
	9	491	181,744.805	\$ 370.152	2.94%
Smallest	10	1320	136,119.075	\$ 103.121	6.36%

*From Ibbotson 2011 Yearbook

Notes:

- (1) From Page 2 of this Schedule.
- (2) Gleaned from Column (D) on the bottom of this page. The appropriate decile (Column (A)) corresponds to the market capitalization of the proxy group, which is found in Column 1.
- (3) Corresponding risk premium to the decile is provided on Column (E) on the bottom of this page.
- (4) Line No. 1a Column 3 – Line No. 2 Column 3 and Line No. 1b, Column 3 – Line No. 3 of Column 3 etc.. For example, the 4.51% in Column 4, Line No. 2 is derived as follows $4.51\% = 6.36\% - 1.85\%$.

Carolina Water Service, Inc.
Market Capitalization of Carolina Water Service, Inc. and
the Proxy Group of Nine Water Companies

		<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>
Company	Exchange	Common Stock Shares Outstanding at Fiscal Year End 2010 (millions)	Book Value per Share at Fiscal Year End 2010 (1)	Total Common Equity at Fiscal Year End 2010 (millions)	Closing Stock Market Price on July 06, 2011	Market-to-Book Ratio on July 06, 2011 (2)	Market Capitalization on July 06, 2011 (3) (millions)
Carolina Water Service, Inc.		NA	NA	\$ 10.796 (4)	NA		
Based Upon the Proxy Group of Nine Water Companies						175.8 % (5)	\$ 18.980 (6)
<u>Proxy Group of Nine Water Companies</u>							
American States Water Co.		18.631	\$ 20.264	\$ 377.541	\$ 35.130	173.4 %	\$ 654.502
American Water Works Co., Inc.		174.996	\$ 23.614	\$ 4,132.272	\$ 30.010	127.1	\$ 5,251.630
Aqua America, Inc.		138.449	\$ 8.481	\$ 1,174.254	\$ 22.570	266.1	\$ 3,124.795
Artesian Resources Corp.		7.517	\$ 12.657	\$ 95.146	\$ 18.290	144.5	\$ 137.488
California Water Service Group		20.833	\$ 20.906	\$ 435.526	\$ 18.750	89.7	\$ 390.619
Connecticut Water Service, Inc.		8.677	\$ 13.134	\$ 113.963	\$ 25.820	196.6	\$ 224.036
Middlesex Water Company		15.566	\$ 11.132	\$ 173.279	\$ 19.000	170.7	\$ 295.754
SJW Corporation		18.552	\$ 13.747	\$ 255.032	\$ 24.770	180.2	\$ 459.522
York Water Company		12.692	\$ 7.190	\$ 91.257	\$ 16.800	233.7	\$ 213.227
Average		46.212	\$ 14.569	\$ 760.919	\$ 23.460	175.8 %	\$ 1,194.619

NA= Not Available

- Notes: (1) Column 3 / Column 1.
(2) Column 4 / Column 2.
(3) Column 5 * Column 3.

(4) Allocation of total capitalization of Carolina Water Service, Inc. of \$21.639 million by the requested common equity ratio of 49.89% (\$21.639 M x 49.89% = \$10.796 M).

(5) The market-to-book ratio of Carolina Water Service, Inc. on July 06, 2011 is assumed to be equal to the market-to-book ratio of the Proxy Group of Nine Water Companies at July 06, 2011.

(6) Carolina Water Service, Inc.'s common stock, if traded, would trade at a market-to-book ratio equal to the average market-to-book ratio at July 06, 2011 of the Proxy Group of Nine Water Companies, 175.8%, and Carolina Water Service, Inc.'s market capitalization on July 06, 2011 would therefore have been \$18.98 million.

Source of Information: 2010 Annual Forms 10K
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